



U.S. Agricultural Trade: Trends, Composition, Direction, and Policy

Charles E. Hanrahan

Senior Specialist in Agricultural Policy

Carol Canada

Information Research Specialist

Beverly A. Banks

Acquisitions Assistant

March 15, 2010

Congressional Research Service

7-5700

www.crs.gov

98-253

Summary

U.S. agricultural exports for FY2010 are forecast by the U.S. Department of Agriculture to reach \$100 billion, while agricultural imports are expected to reach \$77.5 billion. The agricultural trade surplus is projected to be \$22.5 billion. Exports of high-value products (e.g., fruits, vegetables, meats, wine and beer) have increased since the early 1990s and now account for 60% of total U.S. agricultural exports. Exports of bulk commodities (e.g., soybeans, wheat, and feed grains) remain significant.

Leading markets for U.S. agricultural exports are Canada, Mexico, China, Japan, the European Union (EU), South Korea, and Taiwan. The United States in 2010 is forecast to be the world's leading exporter of corn, wheat, soybeans, and cotton. The U.S. share of world beef exports, which declined after the 2003 discovery of a case of "mad cow disease" in the United States, is recovering as more countries have re-opened their markets to U.S. product. The United States, European Union, Australia, and New Zealand are dominant suppliers of dairy products in global agricultural trade. New Zealand and the United States are the main suppliers of nonfat dry milk to world markets, while the EU is the leading supplier of cheeses.

Among the fastest-growing markets for U.S. agricultural exports are Canada and Mexico, both partners with the United States in the North American Free Trade Agreement (NAFTA). U.S. agricultural exports to China, a member of the World Trade Organization since 2001, have grown at an annual rate of 15.7% since 1992.

Most U.S. agricultural imports are high-value products, including fruits, nuts, vegetables, wine, and beer. The biggest import suppliers are the EU and NAFTA partners, Canada and Mexico, which together provide 42% of total U.S. agricultural imports. Brazil, Australia, Indonesia, New Zealand, and Colombia are also important suppliers of agricultural imports to the United States.

According to estimates by the Organization for Economic Cooperation and Development (OECD), the United States provides the third-lowest amount of government policy-generated support to its agricultural sector among OECD countries. The United States' average applied tariff for agricultural products is estimated by the World Trade Organization to be 8.9%, a little more than twice the average applied tariff for non-agricultural products. Export subsidies, export credit guarantees, and market development programs are among the programs available to the United States to promote U.S. agricultural exports.

Contents

U.S. Agricultural Exports, Imports, and Trade Balance	1
Shares of U.S. Crop Production Exported: Selected Commodities	3
Shares of U.S. Livestock Production Exported: Selected Commodities	5
Composition of U.S. Agricultural Exports: Major Commodity Components	7
Composition of U.S. Agricultural Exports: Bulk, Consumer-Ready, and Intermediate Product Exports	9
Major Country Markets for U.S. Agricultural Exports	11
World Export Market Shares: Crops	13
World Market Shares: Livestock and Dairy	21
World Market Shares: Sugar.....	30
Major U.S. Agricultural Imports.....	32
U.S. Agricultural Imports by Country of Origin.....	33
Regional Market Growth in U.S. Agricultural Exports.....	35
Growth in U.S. Agricultural Exports to Asian Markets	37
Growth in Agricultural Exports to North and South America	39
U.S. Agricultural and Trade Policies.....	41
Domestic Support	41
Trade Measures.....	43
Food Aid.....	44

Figures

Figure 1. U.S. Agricultural Exports, Imports, and the Trade Balance, FY1998-FY2010F	1
Figure 2. U.S. Agricultural Exports: Share of U.S. Production Exported, 1990/1991-2009/2010F.....	3
Figure 3. U.S. Agricultural Exports: Shares of U.S. Production of Livestock Exported, 1990-2010F	5
Figure 4. U.S. Agricultural Exports of Major Commodities, FY2010F.....	7
Figure 5. U.S. Agricultural Exports, FY1990-FY2009: Bulk, Consumer-Oriented, and Intermediate Product Exports	9
Figure 6. Major Country Markets for U.S. Exports, FY2008-FY2010F.....	11
Figure 7. Shares of World Exports of Wheat and Wheat Products, 2009/2010F.....	13
Figure 8. Shares of World Exports of Rice, 2009/2010F	15
Figure 9. Shares of World Exports of Corn, 2009/2010F.....	16
Figure 10. Shares of World Exports of Soybeans, 2009/2010F.....	18
Figure 11. Shares of World Exports of Cotton, 2009/2010F	19
Figure 12. Shares of World Exports of Beef and Veal, 2010F.....	21

Figure 13. Shares of World Pork Exports, 2010F	23
Figure 14. Shares of World Poultry Meat Exports, 2010F	24
Figure 15. Shares of World Nonfat Dry Milk Exports, 2009F	26
Figure 16. Shares of World Cheese Exports, 2009F	27
Figure 17. Shares of World Butter Exports, 2009F.....	29
Figure 18. Shares of World Centrifugal Sugar Exports, 2009/2010F	30
Figure 19. Major Agricultural Imports by Commodity, FY2010F.....	32
Figure 20. U.S. Agricultural Imports by Country of Origin, FY2008-FY2010F.....	34
Figure 21. Growth in U.S. Agricultural Exports, FY1992-FY2010F.....	35
Figure 22. Growth in Agricultural Exports to Asian Markets, FY1992-FY2010F	37
Figure 23. Change in Agricultural Exports to North and South America, FY1992-FY2010F.....	39
Figure 24. Producer Support Estimates (PSEs) in Selected OECD Countries	41
Figure 25. Producer Single Commodity Transfers (PSCs): Selected Commodities in the United States.....	42

Tables

Table 1. U.S. Agricultural Exports and Imports, FY1988-FY2010F	2
Table 2. U.S. Agricultural Exports: Shares of U.S. Crop Production Exported, 1990/1991- 2009/2010F.....	4
Table 3. U.S. Agricultural Exports: Shares of U.S. Production of Livestock Exported, 1990-2010F	6
Table 4. U.S. Agricultural Exports of Major Commodities, FY2010F	8
Table 5. U.S. Agricultural Exports, FY1990-FY2009: Total, Bulk, Consumer-Ready, and Intermediate Product Exports	10
Table 6. Major Country Markets for U.S. Agricultural Exports, FY2008-FY2010F.....	12
Table 7. Shares of World Exports of Wheat and Wheat Products, 1995/1996-2009/2010F.....	14
Table 8. Shares of World Exports of Rice, 1994/1995-2009/2010F	15
Table 9. Shares of World Exports of Corn, 1995/1996-2009/2010F.....	17
Table 10. Shares of World Exports of Soybeans, 1995/1996-2009/2010F.....	18
Table 11. Shares of World Exports of Cotton, 1995/1996-2009/2010F	20
Table 12. Shares of World Exports of Beef and Veal, 1995-2010F.....	22
Table 13. Shares of World Pork Exports, 1994-2010F.....	23
Table 14. Shares of World Total Poultry Meat Exports, 1994-2010F	25
Table 15. Shares of World Nonfat Dry Milk Exports, 1995-2009F	26
Table 16. Shares of World Cheese Exports, 1994-2009F.....	28
Table 17. Shares of World Butter Exports, 1994-2009F	29

Table 18. Shares of World Centrifugal Sugar Exports, 1995/1996-2009/2010F	31
Table 19. Major U.S. Agricultural Imports, FY2010F	33
Table 20. U.S. Agricultural Imports by Country of Origin, FY2008-FY2010F	34
Table 21. Change in U.S. Agricultural Exports to Selected Markets, FY1992-FY2010F.....	36
Table 22. Change in U.S. Agricultural Exports to Asian Markets, FY1992-FY2010F.....	38
Table 23. Change in Agricultural Exports to North and South America, FY1992-FY2010F.....	40
Table 24. Producer Support Estimates (PSEs) in Selected OECD Countries	42
Table 25. Producer Single Commodity Transfers (PSC) in the United States, by Commodity	43

Contacts

Author Contact Information	44
----------------------------------	----

U.S. Agricultural Exports, Imports, and Trade Balance

- According to USDA, FY2010 agricultural exports are forecast to be \$100 billion, well below the fiscal 2008 record, but the second-highest ever. Increased demand for both high-value products and commodities as the global economy recovers from recession is the main factor behind the FY2010 export number.
- U.S. agricultural imports are forecast to reach \$77.5 billion in FY2010, a \$4.1 billion increase over FY2009 agricultural imports.
- The \$22.5 billion U.S. agricultural trade surplus forecast for FY2010 is well below FY2008's all-time high of \$36 billion.

Figure I. U.S. Agricultural Exports, Imports, and the Trade Balance, FY1998-FY2010F

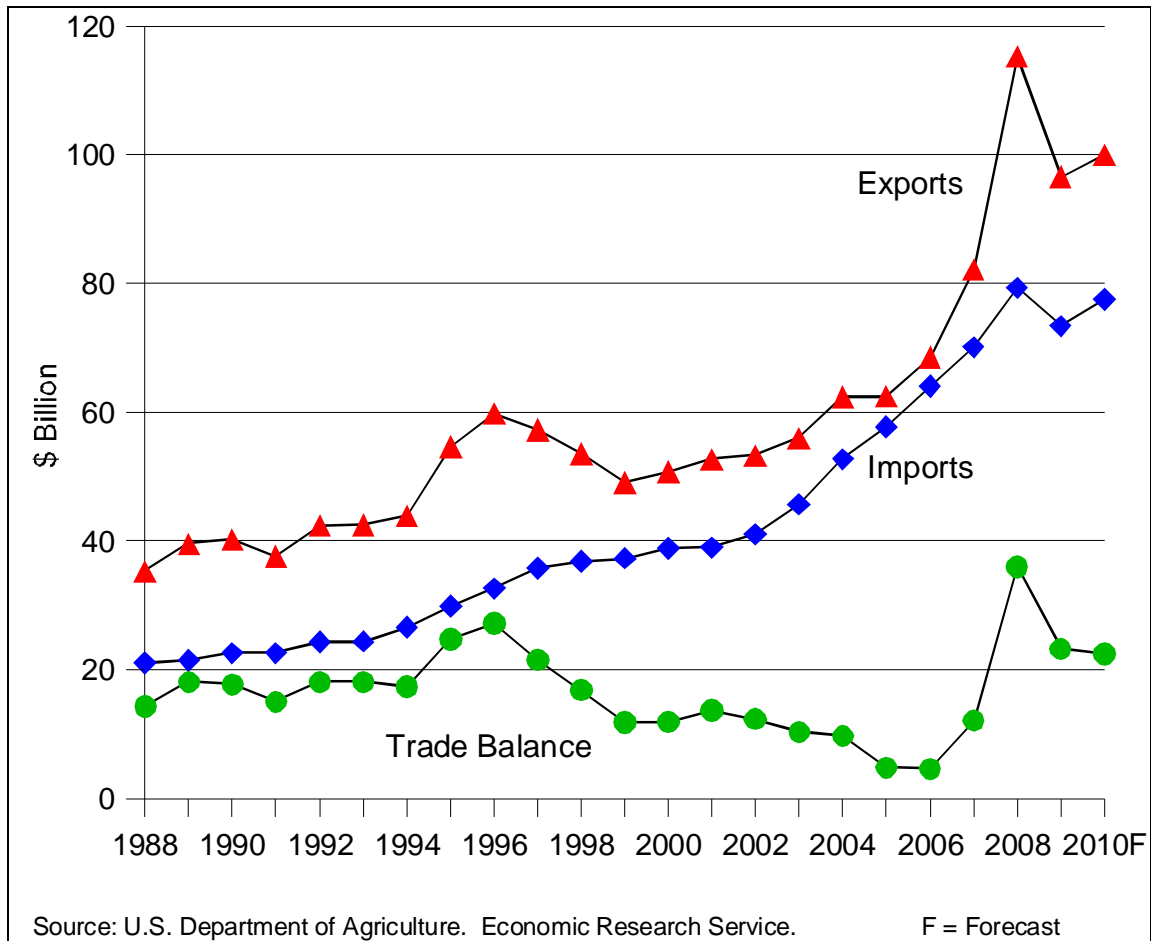


Table I. U.S. Agricultural Exports and Imports, FY1988-FY2010F
(\$ billion)

Year	Exports	Imports	Balance
1988	35.3	21.0	14.3
1989	39.6	21.5	18.1
1990	40.2	22.6	17.7
1991	37.6	22.6	15.0
1992	42.4	24.3	18.1
1993	42.6	24.4	18.1
1994	43.9	26.6	17.3
1995	54.6	29.9	24.7
1996	59.8	32.6	27.2
1997	57.3	35.8	21.5
1998	53.6	36.8	16.8
1999	49.1	37.3	11.8
2000	50.7	38.9	11.9
2001	52.7	39.0	13.7
2002	53.3	41.0	12.3
2003	56.0	45.7	10.3
2004	62.4	52.7	9.7
2005	62.5	57.7	4.8
2006	68.6	64.0	4.6
2007	82.2	70.1	12.1
2008	115.3	79.3	36.0
2009	96.6	73.4	23.2
2010F	100.0	77.5	22.5

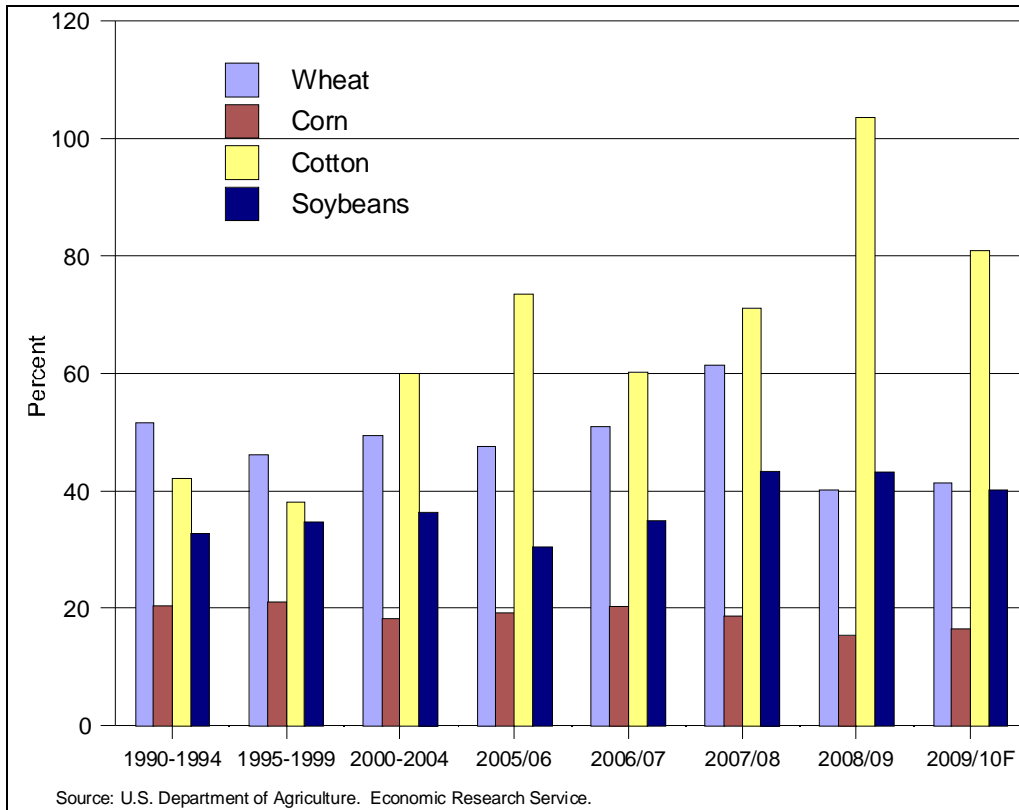
Source: U.S. Department of Agriculture. Economic Research Service, Outlook for U.S. Agricultural Trade, AES-65, February 18, 2010, available at <http://usda.mannlib.cornell.edu/usda/current/AES/AES-02-18-2010.pdf>.

Note: F= Forecast.

Shares of U.S. Crop Production Exported: Selected Commodities

- USDA estimates that production from one-third of harvested acreage is exported.
- In 2009/2010, a forecast 41.4% of the U.S. wheat crop will be exported, while 16.5% of the U.S. corn crop will move into world markets.
- The export share of soybeans is forecast to be 40.2% in 2009/2010. A decline from the previous marketing year is due in part to weakened foreign demand for meats and livestock feed.
- Cotton's export share in 2009/2010 is forecast to reach 80%, making cotton the United States' most export-dependent crop.

Figure 2. U.S. Agricultural Exports: Share of U.S. Production Exported, 1990/1991-2009/2010F



**Table 2. U.S. Agricultural Exports: Shares of U.S. Crop Production Exported,
1990/1991-2009/2010F**

(percent)

Year	Wheat	Corn	Cotton	Soybeans
1990/1991	38.4	21.8	50.2	28.9
1991/1992	65.5	21.2	37.7	34.4
1992/1993	55.5	17.6	32.0	35.2
1993/1994	50.8	21.0	42.5	31.5
1994/1995	51.5	21.7	47.8	33.4
1995/1996	56.9	30.1	42.8	39.1
1996/1997	44.0	19.5	36.2	37.2
1997/1998	41.9	16.3	39.9	32.5
1998/1999	41.8	20.3	30.9	29.4
1999/2000	47.1	20.5	39.8	36.7
2000/2001	46.2	19.6	39.2	36.1
2001/2002	49.6	20.0	54.1	36.8
2002/2003	52.2	17.7	69.1	37.9
2003/2004	50.6	18.8	75.3	36.1
2004/2005	48.6	15.4	62.1	35.1
2005/2006	47.6	19.2	73.5	30.6
2006/2007	50.9	20.2	60.3	34.9
2007/2008	61.5	18.7	71.1	43.3
2008/2009	40.1	15.4	103.6	43.1
2009/2010F	41.4	16.5	80.8	40.2

Source: Calculated by CRS using data from the U.S. Department of Agriculture's Foreign Agricultural Service Production, Supply and Distribution Online database, <http://www.fas.usda.gov/psdonline/psdHome.aspx>.

Note: F = Forecast.

Shares of U.S. Livestock Production Exported: Selected Commodities

- U.S. livestock products are much less export-dependent than crops.
- Beef exports, which grew from around 4% of production in 1990 to almost 10% in 2003, have slowly recovered from export bans on U.S. beef following the 2003 discovery of a BSE-infected cow in the United States. The beef export share of production in 2010 is forecast to be 7.2%.
- Pork exports as a share of production have grown substantially, from less than 1.6% in 1990 to a forecast 19.8% in 2010.
- Poultry’s export share of production has almost tripled since 1990, from 6.2% to a forecast 17.6% in 2010.

Figure 3. U.S. Agricultural Exports: Shares of U.S. Production of Livestock Exported, 1990-2010F

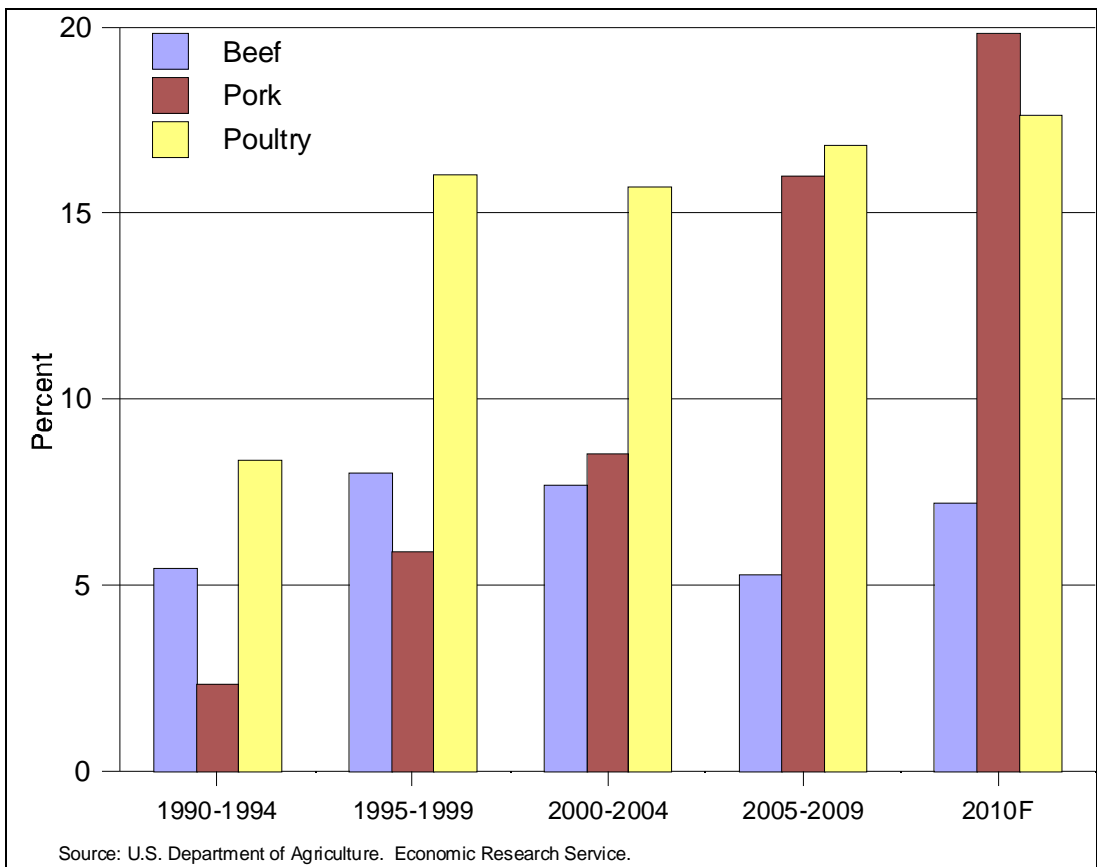


Table 3. U.S. Agricultural Exports: Shares of U.S. Production of Livestock Exported, 1990-2010F
(percent)

Year	Beef	Pork	Poultry
1990	4.4	1.6	6.2
1991	5.1	1.8	6.4
1992	5.7	2.4	7.1
1993	5.5	2.6	8.9
1994	6.5	3.1	12.1
1995	7.1	4.4	15.7
1996	7.2	5.7	16.9
1997	8.3	6.0	16.3
1998	8.3	6.5	15.8
1999	9.0	6.6	15.6
2000	9.1	6.8	16.3
2001	8.6	8.0	18.0
2002	8.9	8.2	15.1
2003	9.5	8.6	15.2
2004	1.9	10.6	14.2
2005	2.8	12.9	14.9
2006	4.3	14.2	14.8
2007	5.4	14.3	16.5
2008	7.0	20.0	19.1
2009	6.6	18.1	18.8
2010F	7.2	19.8	17.6

Source: Calculated by CRS using data from the U.S. Department of Agriculture's Foreign Agricultural Service Production, Supply and Distribution Online database, <http://www.fas.usda.gov/psdonline/psdHome.aspx>.

Note: F = Forecast.

Composition of U.S. Agricultural Exports: Major Commodity Components

- The United States exports a wide range of agricultural products, including horticultural products, field crops, livestock products, and poultry.
- Oilseeds (mainly soybeans) and oilseed products (mainly meal and oil)—with a forecast value of \$23 billion in FY2010—are the largest commodity component of U.S. agricultural exports.
- Horticultural product exports (fruits, vegetables, tree nuts, and their preparations)—forecast to be \$21.5 billion in FY2010—comprise the second-largest commodity category of U.S. agricultural exports in FY2010.
- Livestock and poultry products together would amount to more than \$17 billion in FY2010.
- Field crop exports (feed grains, wheat, cotton, and tobacco) are forecast to account for \$20 billion of U.S. agricultural exports in FY2010.

Figure 4. U.S. Agricultural Exports of Major Commodities, FY2010F

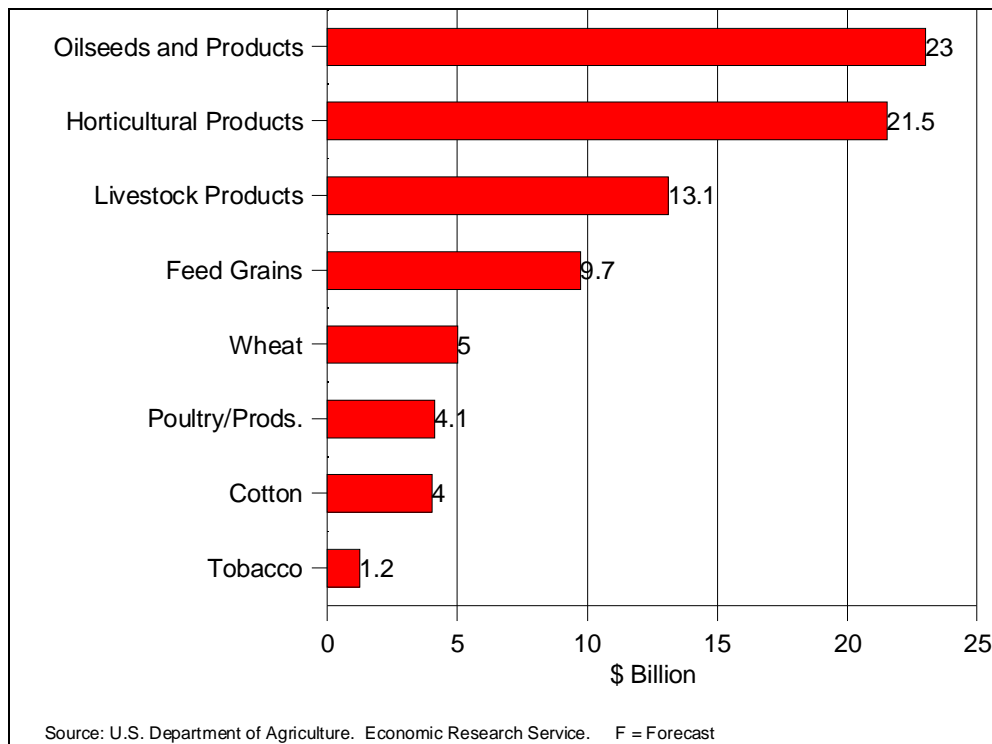


Table 4. U.S. Agricultural Exports of Major Commodities, FY2010F
(\$ billions)

Commodity	FY2010F Exports
Oilseeds and Products	23.0
Horticultural Products	21.5
Livestock Products	13.1
Feed Grains	9.7
Wheat	5.0
Poultry/Prods.	4.1
Cotton	4.0
Tobacco	1.2

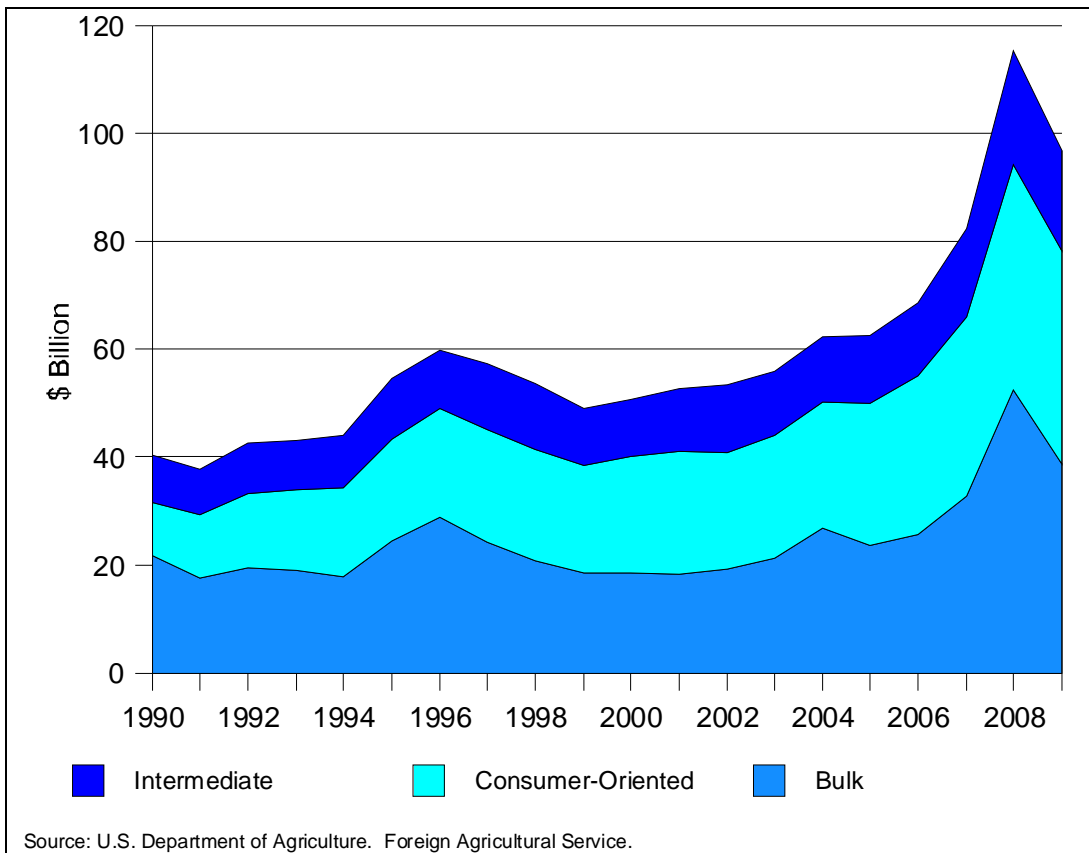
Source: U.S. Department of Agriculture. Economic Research Service, Outlook for U.S. Agricultural Trade AES-65, February 18, 2010, available at <http://usda.mannlib.cornell.edu/usda/current/AES/AES-02-18-2010.pdf>.

Note: F = Forecast.

Composition of U.S. Agricultural Exports: Bulk, Consumer-Ready, and Intermediate Product Exports

- *Bulk agricultural exports* include products like wheat, coarse grains, cotton, and soybeans.
- *Intermediate products* have been processed to some extent and include products like wheat flour, soybean oil, and feeds.
- *Consumer-ready products* include both processed products such as breakfast cereals and products such as fresh fruits and vegetables.
- Until 1990, bulk agricultural exports were the mainstay of U.S. farm export trade. The total of high-value (intermediate and consumer-ready) products has exceeded the value of bulk agricultural exports in every fiscal year since FY1991.
- In FY2009, high-value exports accounted for 60% of total U.S. agricultural exports and bulk exports for 40%.

Figure 5. U.S. Agricultural Exports, FY1990-FY2009: Bulk, Consumer-Oriented, and Intermediate Product Exports



**Table 5. U.S. Agricultural Exports, FY1990-FY2009:
Total, Bulk, Consumer-Ready, and Intermediate Product Exports**
(\$ thousands)

Year	Total	Bulk	% of Total	Consumer-Oriented	% of Total	Intermediate	% of Total
1990	40,347,960	21,793,461	54.0	9,891,735	24.5	8,662,764	21.5
1991	37,864,207	17,701,487	46.7	11,574,646	30.6	8,588,074	22.7
1992	42,554,780	19,523,240	45.9	13,689,029	32.2	9,342,511	22.0
1993	43,057,753	19,084,550	44.3	14,889,726	34.6	9,083,477	21.1
1994	43,893,020	17,940,578	40.9	16,460,463	37.5	9,491,979	21.6
1995	54,613,152	24,446,611	44.8	18,847,340	34.5	11,319,201	20.7
1996	59,785,653	28,781,235	48.1	20,167,462	33.7	10,836,956	18.1
1997	57,305,347	24,250,805	42.3	20,878,010	36.4	12,176,532	21.2
1998	53,661,663	20,925,957	39.0	20,641,538	38.5	12,094,168	22.5
1999	49,118,260	18,596,897	37.9	19,898,512	40.5	10,622,851	21.6
2000	50,761,767	18,580,955	36.6	21,481,221	42.3	10,699,591	21.1
2001	52,716,911	18,436,458	35.0	22,541,751	42.8	11,738,702	22.3
2002	53,319,318	19,122,275	35.9	21,708,519	40.7	12,488,524	23.4
2003	56,013,986	21,224,523	37.9	22,723,487	40.6	12,065,977	21.5
2004	62,408,831	26,903,911	43.1	23,361,967	37.4	12,142,954	19.5
2005	62,516,299	23,613,456	37.8	26,287,920	42.0	12,614,923	20.2
2006	68,592,956	25,619,902	37.4	29,363,783	42.8	13,609,271	19.8
2007	82,216,762	32,883,623	40.0	33,191,509	40.4	16,141,630	19.6
2008	115,305,439	52,375,640	45.4	41,781,771	36.2	21,148,029	18.3
2009	96,632,193	38,629,929	39.9	39,538,561	40.9	18,436,703	19.1

Source: Data in this table are compiled from U.S. Department of Agriculture, Foreign Agricultural Service databases, available at <http://www.fas.usda.gov/gats/default.aspx>.

Major Country Markets for U.S. Agricultural Exports

- *Canada and Mexico*, both U.S. partners in the North American Free Trade Agreement (NAFTA), are the first- and second-largest markets for U.S. agricultural exports. Total U.S. agricultural exports to these two countries in FY2010 are forecast at \$30.2 billion.
- *China* is the third-largest U.S. export market, with \$11.7 billion expected in FY2010.
- *Japan* (\$11.2 billion forecast for FY2010), which was the number one U.S. destination for agricultural products for many years, is forecast to be the fourth-largest export destination. It is followed by the *EU-27*, the fifth-largest U.S. farm export market, with forecast agricultural exports of \$7.8 billion.
- Other Asian markets—*South Korea and Taiwan*—also are major markets for U.S. agricultural exports with forecast values in FY2010 of \$4.1 billion and \$3.0 billion, respectively.

Figure 6. Major Country Markets for U.S. Exports, FY2008-FY2010F

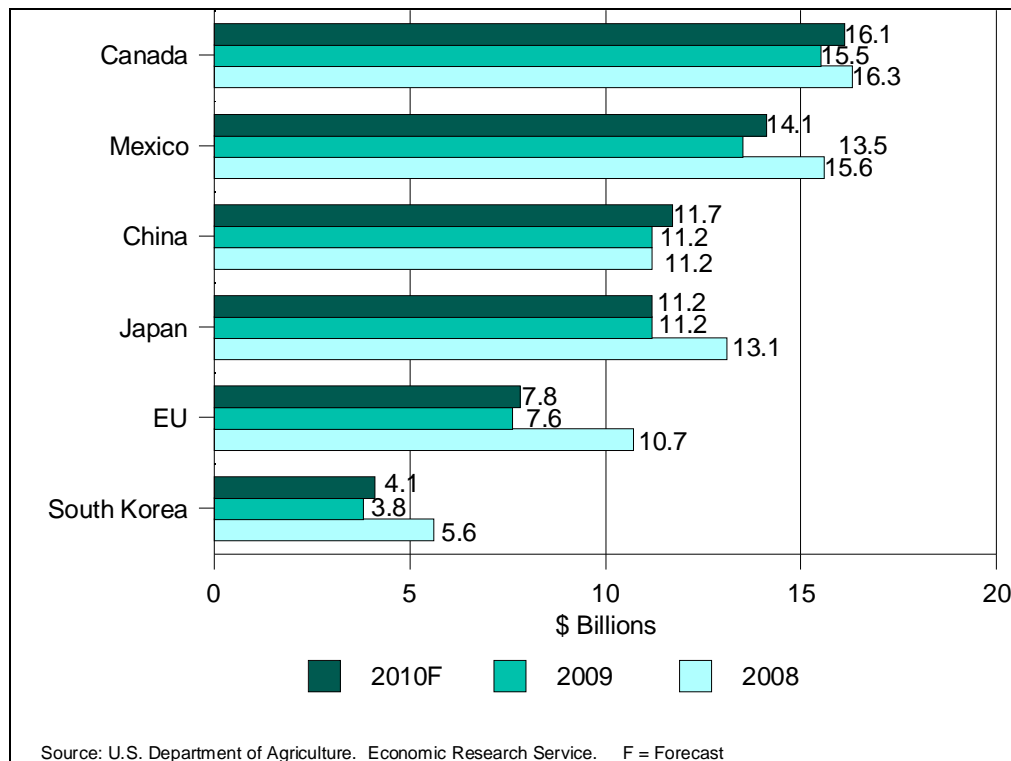


Table 6. Major Country Markets for U.S. Agricultural Exports, FY2008-FY2010F
(\$ billion)

Country	2008	2009	2010F
Canada	16.3	15.5	16.1
Mexico	15.6	13.5	14.1
China	11.2	11.2	11.7
Japan	13.1	11.2	11.2
EU-27	10.7	7.6	7.8
South Korea	5.6	3.8	4.1
Taiwan	3.5	2.9	3.0
Hong Kong	1.6	1.8	1.9
Russia	1.9	1.4	1.5
Turkey	1.7	1.4	1.4

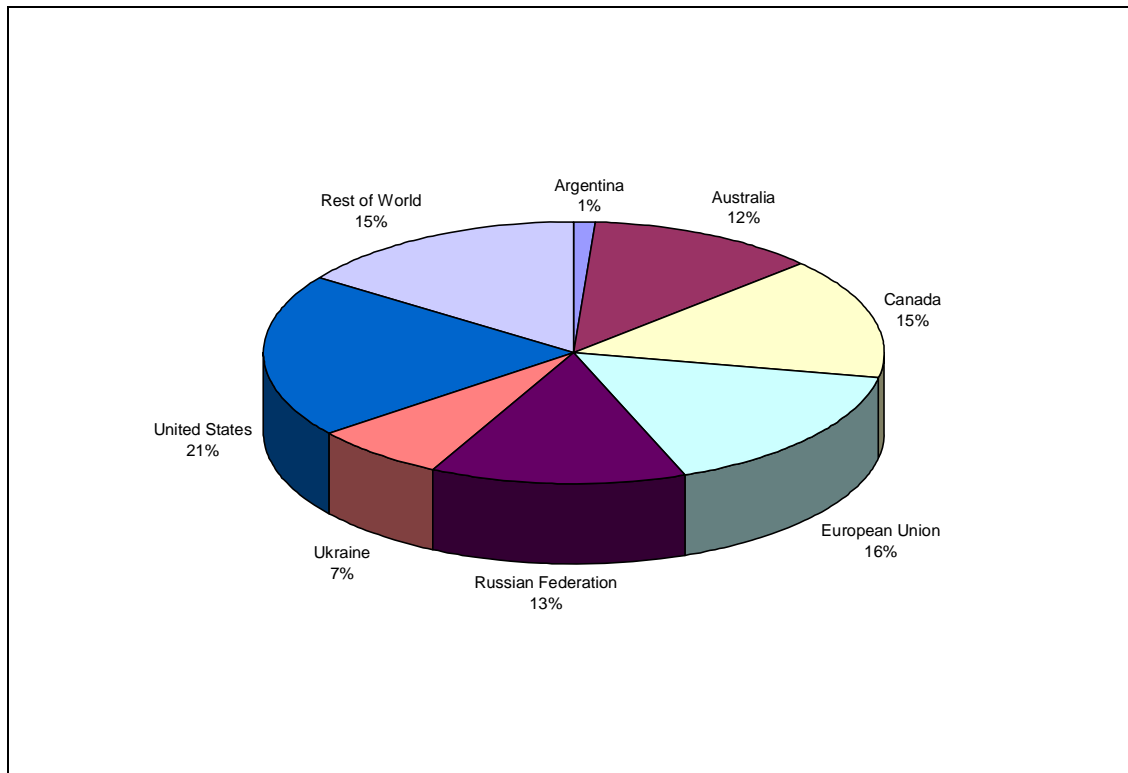
Source: U.S. Department of Agriculture. Economic Research Service, Outlook for U.S. Agricultural Trade, AES-65, February 18, 2010, available at <http://usda.mannlib.cornell.edu/usda/current/AES/AES-02-18-2010.pdf>.

Note: F = Forecast.

World Export Market Shares: Crops

- **Wheat:** Although it has lost export market share over the last decade, the United States remains the major supplier of wheat and wheat products to the world market, with a forecast share of 21% in marketing year 2009/2010. The EU (16%), Canada (15%), and the Russian Federation (13%) are major competitors in this market (see **Figure 7** and **Table 7**).
- **Rice:** Thailand (34% forecast for 2009/2010) is the world's major rice exporter; but Vietnam (19%) has emerged as a major competitor. Pakistan's export market share in 2009/2010 is forecast to be 11%. The United States is the world's fourth-largest rice exporter with a forecast share in 2009/2010 of 10% (see **Figure 8** and **Table 8**).
- **Corn:** The United States dominates the world export market for corn with a 2009/2010 forecast export share of 64% (see **Figure 9** and **Table 9**).
- **Soybeans:** The United States is forecast to be the world's main supplier of soybeans to the world market in 2009/2010 with a share of 46%, down from 73% in 1995/1996. Over the same period, Brazil's share grew from 10.9% to 30%. (see **Figure 10** and **Table 10**).
- **Cotton:** U.S. cotton exports are estimated to be 33% of the world total in 2009/2010. U.S. competitors include India (19%), Uzbekistan (12%), and West/Central African countries (7%) (see **Figure 11** and **Table 11**).

Figure 7. Shares of World Exports of Wheat and Wheat Products, 2009/2010F



Source: U.S. Department of Agriculture, Foreign Agricultural Service.

Notes: F = Forecast.

**Table 7. Shares of World Exports of Wheat and Wheat Products,
1995/1996-2009/2010F**

(percent)

Country	1995/1996	1996/1997	1997/1998	1998/1999	1999/2000	2000/2001	2001/2002
Argentina	4.5	9.7	9.4	9.0	9.9	11.1	10.8
Australia	12.2	17.5	14.7	15.8	15.3	16.3	15.3
Canada	17.2	17.4	20.4	14.1	17.3	17.0	15.5
European Union ^a	13.3	17.1	13.6	14.3	18.2	15.3	11.8
Russian Federation	0.2	0.7	1.1	1.6	0.5	0.7	4.0
Ukraine	1.4	1.2	1.3	4.6	1.7	0.1	5.1
United States	34.1	26.2	27.1	28.4	26.3	27.4	24.3
Rest of World	17.2	10.1	12.4	12.1	10.8	12.1	13.2

Country	2002/2003	2003/2004	2004/2005	2005/2006	2006/2007	2007/2008	2008/2009E
Argentina	5.9	7.1	11.8	7.2	10.5	8.8	6.0
Australia	10.2	14.6	13.9	13.4	9.7	6.4	9.4
Canada	8.8	15.0	13.3	13.7	16.7	14.2	13.0
European Union ^a	16.9	9.5	13.0	13.8	12.0	10.5	17.8
Russian Federation	11.8	3.0	7.4	9.2	9.2	10.8	12.9
Ukraine	6.1	0.1	3.9	5.7	2.9	1.1	9.1
United States	21.3	31.1	25.1	23.9	21.7	29.5	19.1
Rest of World	19.0	19.7	11.7	13.0	17.4	18.7	12.5

Country	2009/2010F
Argentina	1.2
Australia	11.8
Canada	15.0
European Union ^a	16.2
Russian Federation	13.4
Ukraine	6.9
United States	20.3
Rest of World	15.3

Source: U.S. Department of Agriculture, Foreign Agricultural Service Production, Supply and Distribution Online database, <http://www.fas.usda.gov/psdonline/psdHome.aspx>.

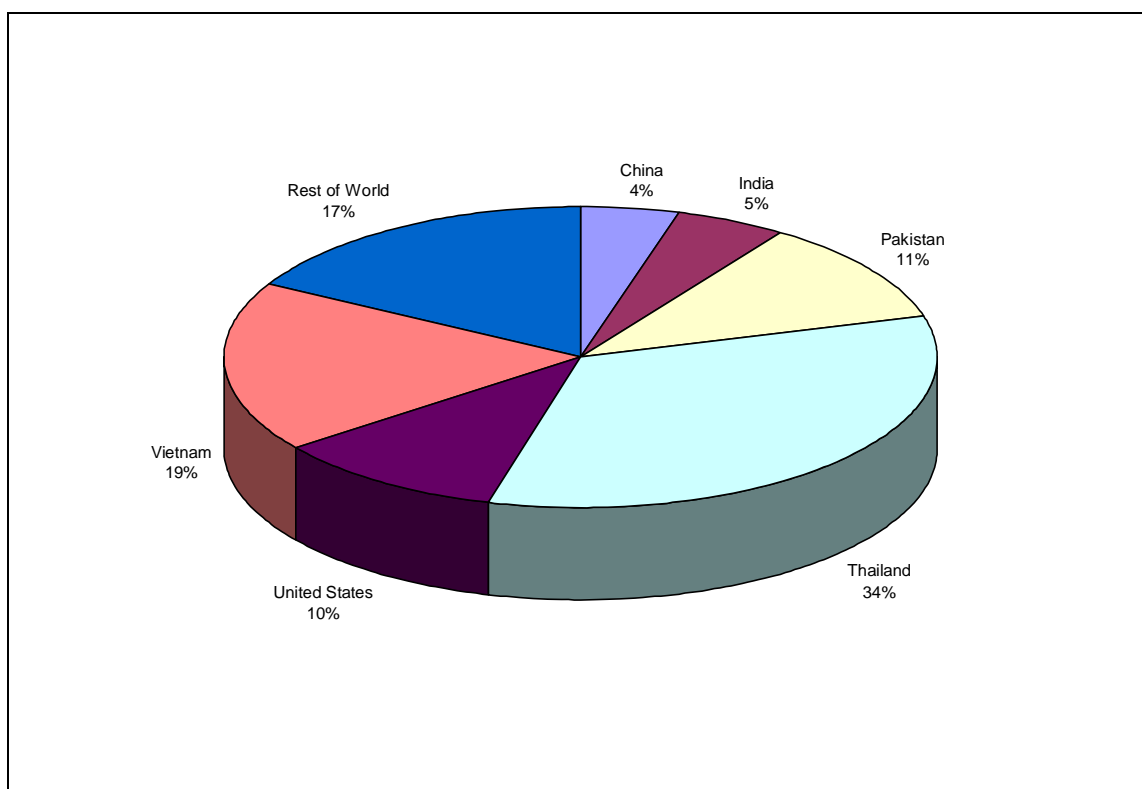
Notes: July-June marketing year.

E = Estimate.

F = Forecast.

a. 1995/1996-1998/1999 data are EU-15 and 1990/2000 to present are EU-27.

Figure 8. Shares of World Exports of Rice, 2009/2010F



Source: U.S. Department of Agriculture, Foreign Agricultural Service.

Note: F = Forecast.

Table 8. Shares of World Exports of Rice, 1994/1995-2009/2010F
(percent)

Country	1994/1995	1995/1996	1996/1997	1997/1998	1998/1999	1999/2000	2000/2001
China	0.2	1.3	5.0	13.5	10.9	13.0	7.6
India	20.0	18.6	11.1	16.9	11.1	6.4	7.9
Pakistan	8.5	8.5	9.4	7.2	7.4	8.9	9.9
Thailand	28.6	26.8	27.7	23.0	26.9	28.8	30.8
United States	14.6	13.3	12.2	11.5	10.7	12.5	10.4
Vietnam	11.1	15.4	17.6	13.7	18.4	14.8	14.4
Rest of World	17.1	16.1	17.0	14.2	14.7	15.7	19.1
Country	2001/2002	2002/2003	2003/2004	2004/2005	2005/2006	2006/2007	2007/2008
China	7.0	9.4	3.2	2.3	4.2	4.2	3.3
India	23.9	16.0	11.6	16.2	15.6	19.8	11.4
Pakistan	5.8	7.1	7.3	10.5	12.3	8.5	10.1
Thailand	26.0	27.4	37.2	25.1	25.3	30.0	33.8
United States	11.8	13.9	11.3	13.4	11.4	9.5	11.1
Vietnam	11.6	13.8	15.8	17.9	16.2	14.2	15.7
Rest of World	13.9	12.5	13.5	14.7	15.1	13.8	14.6

Country	2008/2009E	2009/2010F
China	2.8	4.4
India	7.1	5.1
Pakistan	10.6	11.1
Thailand	30.1	33.7
United States	11.0	10.3
Vietnam	20.2	18.5
Rest of World	18.1	16.9

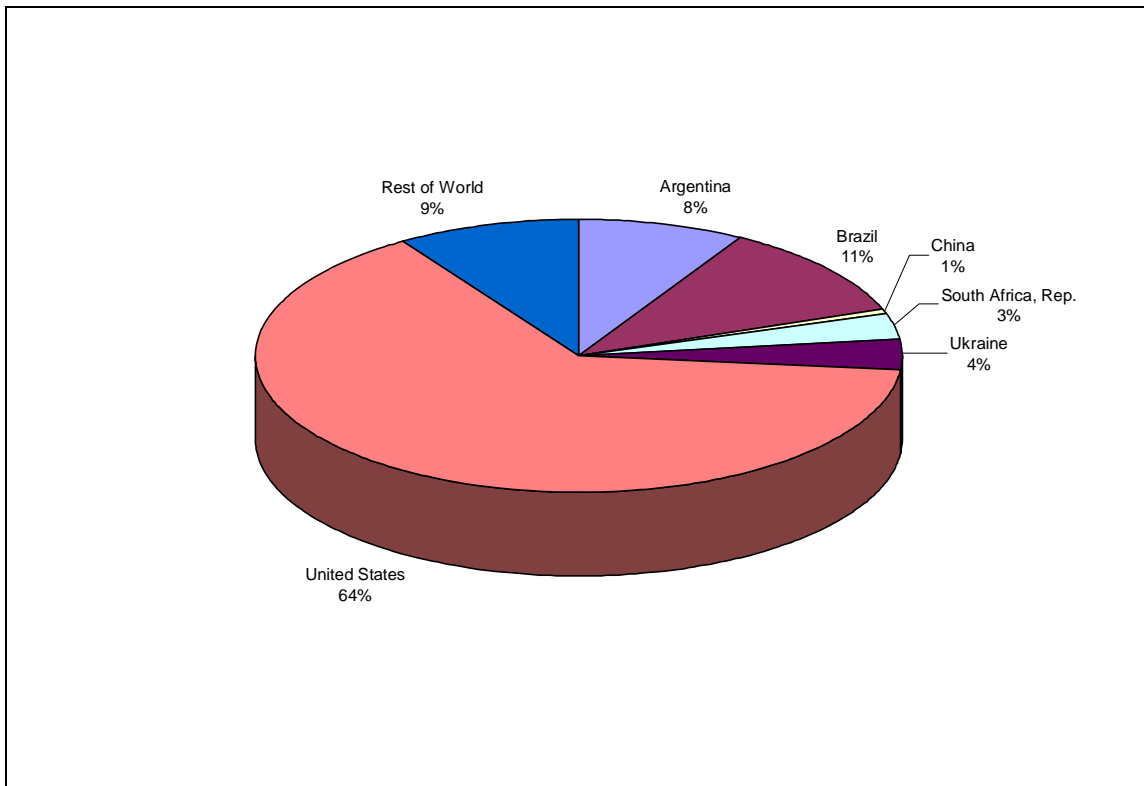
Source: U.S. Department of Agriculture, Foreign Agricultural Service Production, Supply and Distribution Online database, <http://www.fas.usda.gov/psdonline/psdHome.aspx>.

Notes: July-June marketing year.

E = Estimate.

F = Forecast.

Figure 9. Shares of World Exports of Corn, 2009/2010F



Source: U.S. Department of Agriculture, Foreign Agricultural Service.

Note: F = Forecast.

Table 9. Shares of World Exports of Corn, 1995/1996-2009/2010F
(percent)

Country	1995/1996	1996/1997	1997/1998	1998/1999	1999/2000	2000/2001	2001/2002
Argentina	10.7	15.3	20.2	11.4	12.3	16.1	11.8
Brazil	0.3	0.7	0.0	0.0	0.1	4.9	5.3
China	0.2	5.8	9.8	4.9	13.7	9.6	11.8
South Africa, Rep.	2.7	2.4	1.7	1.2	1.2	1.9	1.6
Ukraine	0.1	0.0	0.9	0.5	0.1	0.5	0.5
United States	81.4	70.0	59.9	75.7	68.4	63.7	64.9
Rest of World	4.5	5.7	7.5	6.3	4.3	3.3	4.1
Country	2002/2003	2003/2004	2004/2005	2005/2006	2006/2007	2007/2008	2008/2009E
Argentina	16.1	13.2	18.1	13.0	17.2	16.0	10.5
Brazil	4.1	7.4	1.9	3.4	8.8	8.0	8.9
China	19.8	9.6	10.0	4.5	5.8	0.6	0.3
South Africa, Rep.	1.5	1.0	2.0	1.7	0.5	1.1	3.1
Ukraine	1.1	1.6	3.1	3.0	1.1	2.1	6.8
United States	53.2	61.7	59.7	67.9	59.3	61.8	58.9
Rest of World	4.2	5.6	5.3	6.5	7.3	10.4	11.4
Country	2009/2010F						
Argentina	8.3						
Brazil	11.2						
China	0.6						
South Africa, Rep.	2.9						
Ukraine	3.5						
United States	64.3						
Rest of World	9.2						

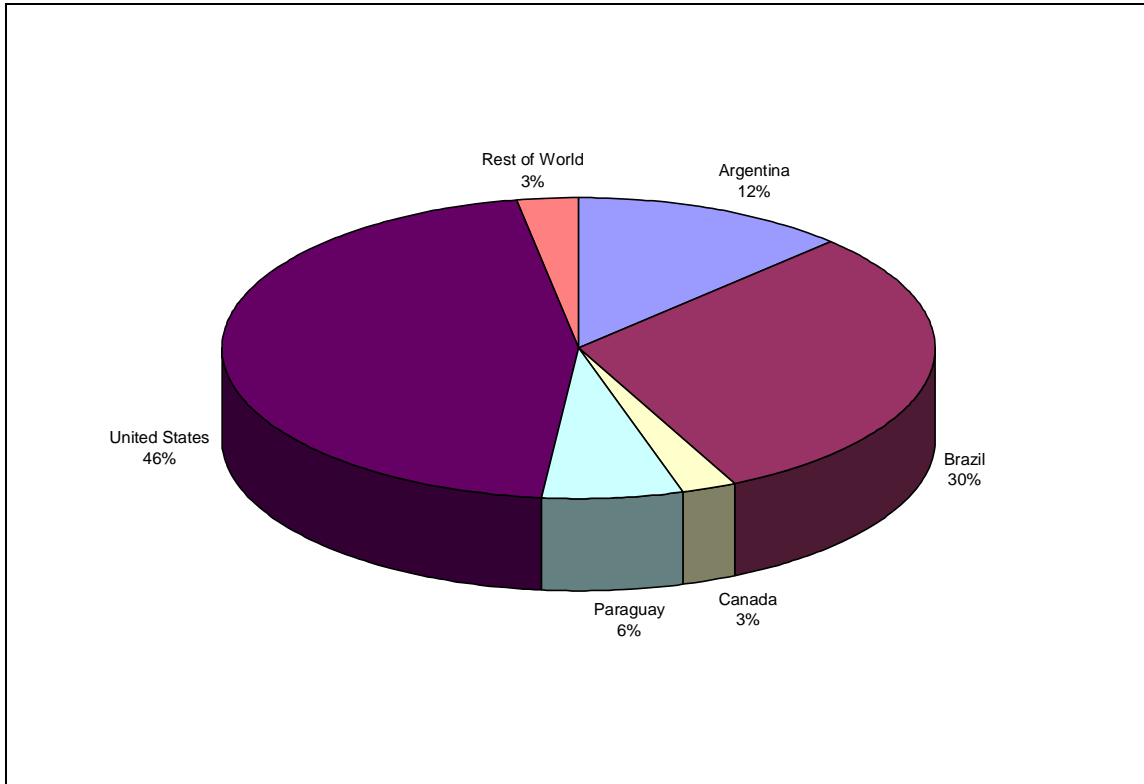
Source: U.S. Department of Agriculture, Foreign Agricultural Service Production, Supply and Distribution Online database, <http://www.fas.usda.gov/psdonline/psdHome.aspx>.

Notes: October-September marketing year.

E = Estimate.

F = Forecast.

Figure 10. Shares of World Exports of Soybeans, 2009/2010F



Source: U.S. Department of Agriculture, Foreign Agricultural Service.

Note: F = Forecast.

Table 10. Shares of World Exports of Soybeans, 1995/1996-2009/2010F
(percent)

Country	1995/1996	1996/1997	1997/1998	1998/1999	1999/2000	2000/2001	2001/2002
Argentina	6.6	2.1	7.2	8.1	9.0	13.6	11.3
Brazil	10.9	22.9	22.3	23.5	24.3	28.8	27.4
Canada	1.9	1.3	2.0	2.3	2.1	1.4	0.9
Paraguay	5.0	5.8	5.8	6.1	4.4	4.7	4.3
United States	73.0	65.6	60.5	57.7	58.2	50.4	54.7
Rest of World	2.5	2.3	2.2	2.3	1.9	1.2	1.3
Country	2002/2003	2003/2004	2004/2005	2005/2006	2006/2007	2007/2008	2008/2009E
Argentina	14.1	12.0	14.8	11.4	13.4	17.4	7.7
Brazil	32.2	36.4	31.1	40.6	32.9	31.9	39.0
Canada	1.2	1.6	1.7	2.1	2.4	2.2	2.6
Paraguay	4.6	4.7	4.5	3.7	6.1	6.8	3.1
United States	46.6	43.1	46.1	40.1	42.6	39.7	45.3
Rest of World	1.3	2.1	1.8	2.1	2.6	2.0	2.4

Country	2009/2010F
Argentina	12.5
Brazil	30.4
Canada	2.6
Paraguay	6.3
United States	45.6
Rest of World	2.7

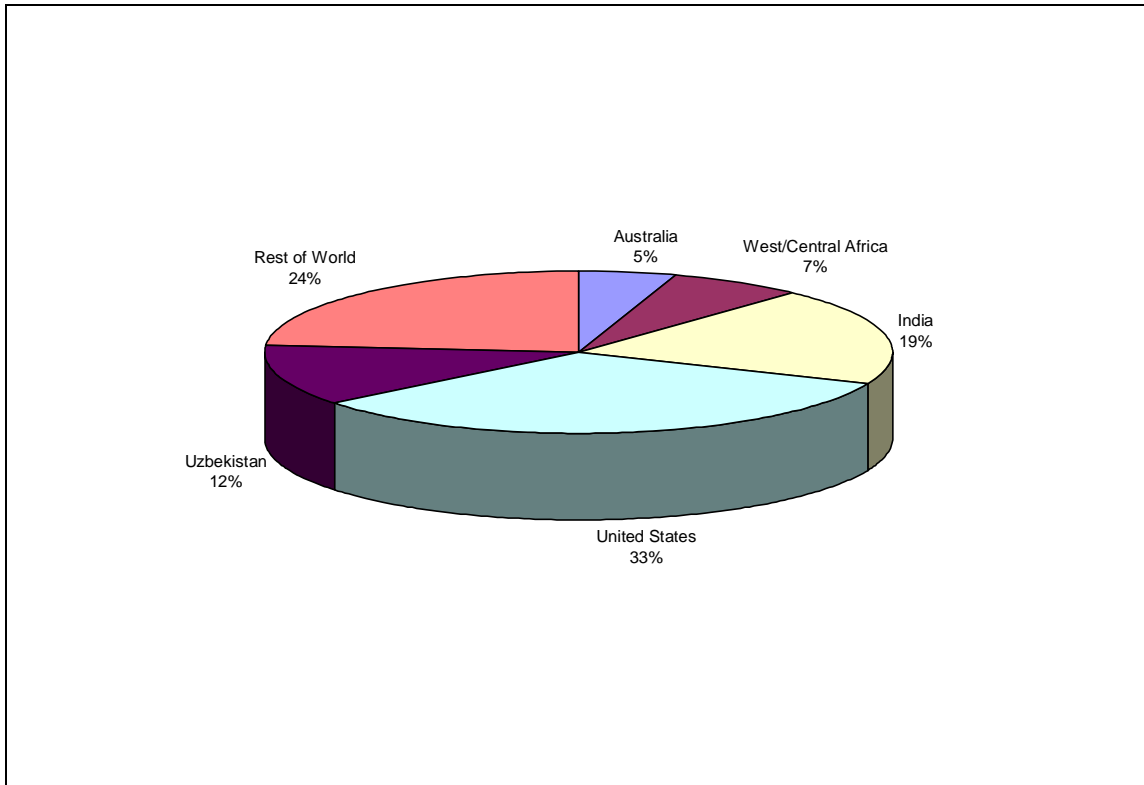
Source: U.S. Department of Agriculture, Foreign Agricultural Service Production, Supply and Distribution Online database, <http://www.fas.usda.gov/psdonline/psdHome.aspx>.

Notes: Marketing year.

E = Estimate

F = Forecast

Figure 11. Shares of World Exports of Cotton, 2009/2010F



Source: U.S. Department of Agriculture, Foreign Agricultural Service.

Notes: West/Central Africa includes Benin, Burkina Faso, Cameroon, Central African Republic, Chad, Cote d'Ivoire, Mali, Niger, Senegal, and Togo.

F = Forecast.

Table 11. Shares of World Exports of Cotton, 1995/1996-2009/2010F
(percent)

Country	1995/1996	1996/1997	1997/1998	1998/1999	1999/2000	2000/2001	2001/2002
Australia	5.3	8.9	10.1	12.9	11.8	14.9	10.7
West/Central Africa ^a	10.2	12.3	13.5	15.3	13.8	12.4	12.2
India	2.1	4.4	1.2	0.8	0.3	0.4	0.2
United States	28.1	25.6	28.1	18.3	24.8	25.7	37.7
Uzbekistan	16.5	17.0	17.1	16.2	15.5	13.2	12.0
Rest of World	37.8	31.8	30.0	36.5	33.9	33.4	27.1
Country	2002/2003	2003/2004	2004/2005	2005/2006	2006/2007	2007/2008	2008/2009E
Australia	8.7	6.5	5.7	6.5	5.7	3.2	4.1
West/Central Africa ^a	12.4	13.4	11.8	10.0	10.3	6.7	7.3
India	0.2	2.1	1.9	7.7	12.3	18.3	7.8
United States	39.1	41.4	41.2	39.4	35.1	35.6	44.8
Uzbekistan	11.2	9.3	11.3	10.8	12.2	11.0	8.8
Rest of World	28.4	27.3	28.1	25.7	24.4	25.2	27.2
Country	2009/2010F						
Australia	5.0						
West/Central Africa ^a	6.9						
India	19.4						
United States	32.9						
Uzbekistan	12.2						
Rest of World	23.6						

Source: U.S. Department of Agriculture, Foreign Agricultural Service Production, Supply and Distribution Online database, <http://www.fas.usda.gov/psdonline/psdHome.aspx>.

Notes: Marketing year.

E = Estimate.

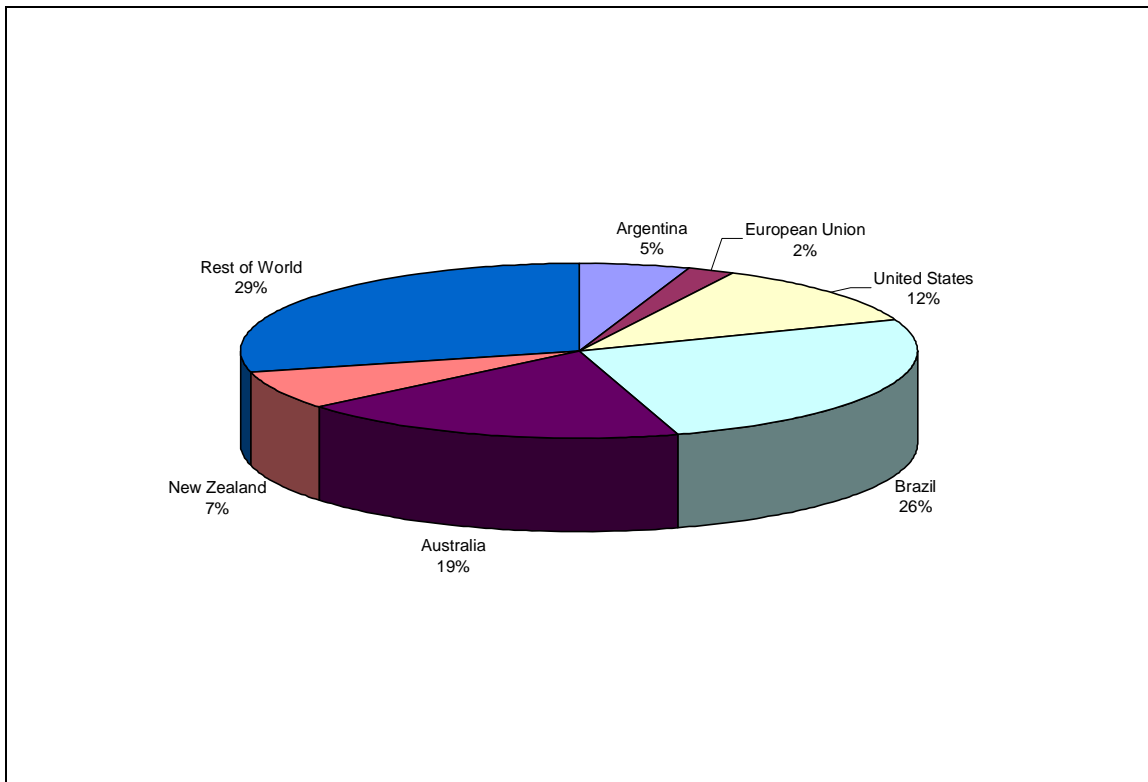
F = Forecast.

a. Includes Benin, Burkina Faso, Cameroon, Central African Republic, Chad, Cote d'Ivoire, Mali, Niger, Senegal, and Togo.

World Market Shares: Livestock and Dairy

- **Beef:** Brazil, with 26% (forecast) of world exports in 2010, has emerged as the world's largest supplier of beef to world markets. The U.S. share of world beef exports is forecast to be 12% in 2010. Lingering effects of mad cow disease continue to affect demand for U.S. beef in world markets; the U.S. share of world beef exports had reached 19% in 2000. (See **Figure 12** and **Table 12**).
- **Pork:** Taiwan (36%) and the EU (21%) are forecast to be the world's largest exporters of pork in 2010 (**Figure 13** and **Table 13**).
- **Poultry:** Brazil is the world's leading supplier of poultry meat on the world market (40% forecast for 2010). The United States, with 34% of world poultry meat exports, and the EU (9%) have lost market share to Brazil in recent years (**Figure 14** and **Table 14**).
- **Dairy Products:** For 2009, New Zealand (29%) and the United States (18%) are forecast to be the leading suppliers of nonfat dry milk to world markets. The EU (40%) dominates the world market for cheese, while New Zealand (58%) is the world's largest exporter of butter.

Figure 12. Shares of World Exports of Beef and Veal, 2010F



Source: U.S. Department of Agriculture, Foreign Agricultural Service.

Note: F = Forecast.

Table 12. Shares of World Exports of Beef and Veal, 1995-2010F
(percent)

Country	1995	1996	1997	1998	1999	2000	2001
Argentina	9.8	9.5	7.8	5.5	6.0	6.0	2.9
European Union ^a	22.0	21.1	18.8	14.2	17.3	11.2	10.4
United States	15.1	16.3	16.7	18.0	18.6	18.9	17.6
Brazil	4.2	4.3	4.0	5.5	7.8	8.2	12.7
Australia	20.3	19.7	20.1	22.7	21.3	22.2	23.5
New Zealand	9.1	9.6	8.6	8.7	7.4	8.0	8.3
Rest of World	19.5	19.5	24.0	25.3	21.5	25.5	24.7
Country	2002	2003	2004	2005	2006	2007	2008
Argentina	5.4	5.9	9.3	10.3	7.4	7.1	5.6
European Union ^a	9.0	6.7	5.5	3.5	2.9	1.8	2.7
United States	17.3	17.6	3.1	4.3	6.9	8.6	11.4
Brazil	13.6	17.9	24.2	25.2	27.8	28.9	24.0
Australia	20.9	19.1	20.6	19.0	19.1	18.5	18.8
New Zealand	7.4	8.4	8.9	7.9	7.1	6.6	7.1
Rest of World	26.6	24.4	28.5	29.8	28.9	28.6	30.3
Country	2009P	2010F					
Argentina	7.9	5.4					
European Union ^a	2.3	2.2					
United States	11.0	11.6					
Brazil	21.9	26.0					
Australia	19.5	18.7					
New Zealand	7.4	7.2					
Rest of World	30.0	28.9					

Source: U.S. Department of Agriculture, Foreign Agricultural Service Production, Supply and Distribution Online database, <http://www.fas.usda.gov/psdonline/psdHome.aspx>.

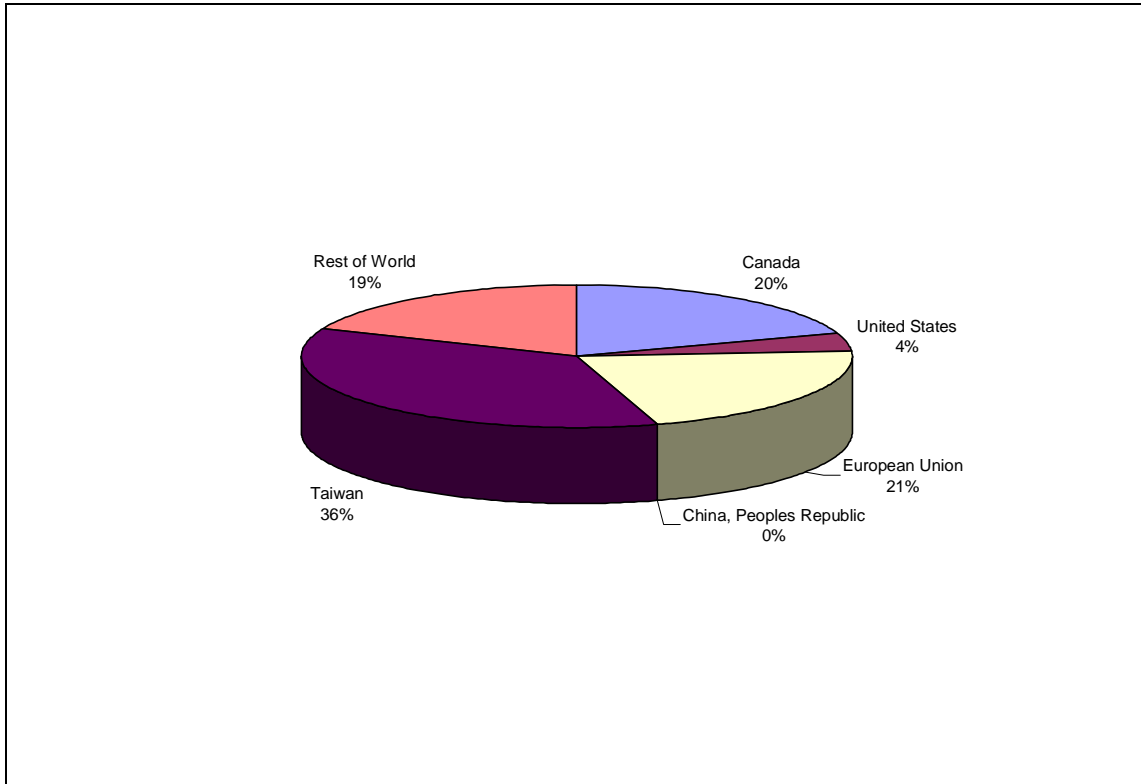
Notes:

P = Preliminary.

F = Forecast.

a. 1995-1998 data are EU-15 and 1999 to present are EU-27.

Figure 13. Shares of World Pork Exports, 2010F



Source: U.S. Department of Agriculture, Foreign Agricultural Service.

Note: F = Forecast.

Table 13. Shares of World Pork Exports, 1994-2010F

(percent)

Country	1995	1996	1997	1998	1999	2000	2001
Canada	15.5	13.6	14.4	14.7	17.0	21.4	22.7
United States	4.4	4.8	6.9	6.9	4.4	4.7	7.0
European Union ^a	32.6	30.5	32.6	35.1	49.0	43.3	30.2
China	16.1	13.7	2.2	0.1	0.0	0.0	0.1
Taiwan	15.1	15.6	16.2	19.0	17.9	18.9	21.8
Rest of World	16.3	21.8	27.6	24.3	29.6	30.6	40.0
Country	2002	2003	2004	2005	2006	2007	2008
Canada	23.1	23.3	20.6	21.7	20.7	20.0	18.4
United States	8.2	9.5	11.4	10.0	10.4	6.8	3.6
European Union ^a	26.6	27.3	27.6	22.8	24.6	24.9	28.1
China	0.1	0.0	0.0	0.0	0.0	0.0	0.0
Taiwan	19.6	18.7	21.0	24.2	26.0	27.6	34.4
Rest of World	42.0	21.1	19.4	21.3	18.3	20.7	15.4

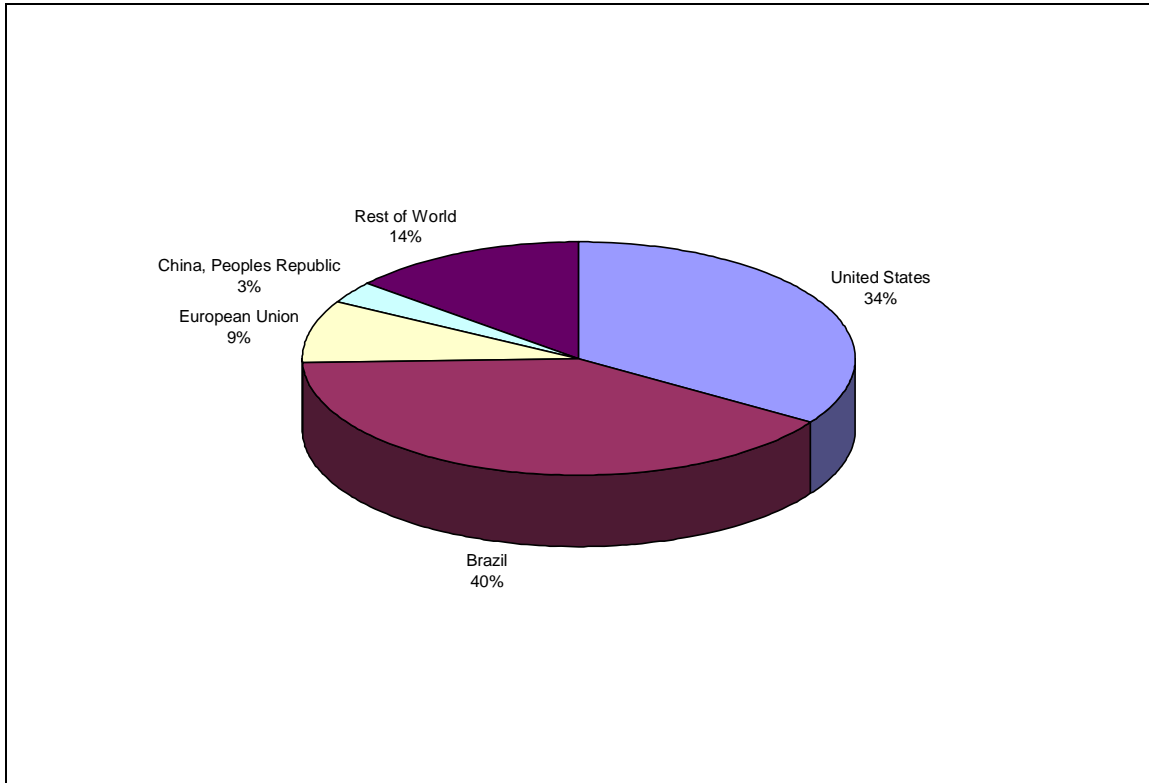
Country	2009P	2010F
Canada	20.7	19.6
United States	4.2	4.3
European Union ^a	22.9	21.4
China	0.0	0.0
Taiwan	34.5	36.0
Rest of World	17.7	18.7

Source: U.S. Department of Agriculture, Foreign Agricultural Service Production, Supply and Distribution Online database, <http://www.fas.usda.gov/psdonline/psdHome.aspx>.

Notes: F = Forecast.

a. 1995-1998 data are EU-15 and 1999 to present are EU-27.

Figure 14. Shares of World Poultry Meat Exports, 2010F



Source: U.S. Department of Agriculture, Foreign Agricultural Service.

Note: F = Forecast.

Table 14. Shares of World Total Poultry Meat Exports, 1994-2010F
(percent)

Country	1995	1996	1997	1998	1999	2000	2001
United States	41.3	41.9	48.8	46.8	47.3	46.8	46.0
Brazil	10.0	11.7	15.1	13.8	16.7	18.3	22.4
European Union ^a	NA	NA	17.8	19.0	17.7	15.2	11.8
China	6.2	6.6	8.1	7.6	8.5	9.7	8.9
Rest of World	42.5	39.8	10.2	12.8	9.7	10.0	10.9
Country	2002	2003	2004	2005	2006	2007	2008
United States	38.7	37.1	35.8	34.5	36.0	36.3	37.5
Brazil	28.0	31.7	39.9	40.1	38.2	39.6	38.5
European Union ^a	13.6	12.0	12.0	10.2	10.5	8.6	8.8
China	7.8	6.5	4.0	4.9	4.9	4.8	3.4
Rest of World	12.0	12.7	8.3	10.3	10.4	10.7	11.8
Country	2009F	2010P					
United States	36.6	34.3					
Brazil	38.5	40.1					
European Union ^a	8.8	8.6					
China	3.1	3.0					
Rest of World	13.0	13.9					

Source: U.S. Department of Agriculture, Foreign Agricultural Service Production, Supply and Distribution Online database, <http://www.fas.usda.gov/psdonline/psdHome.aspx>.

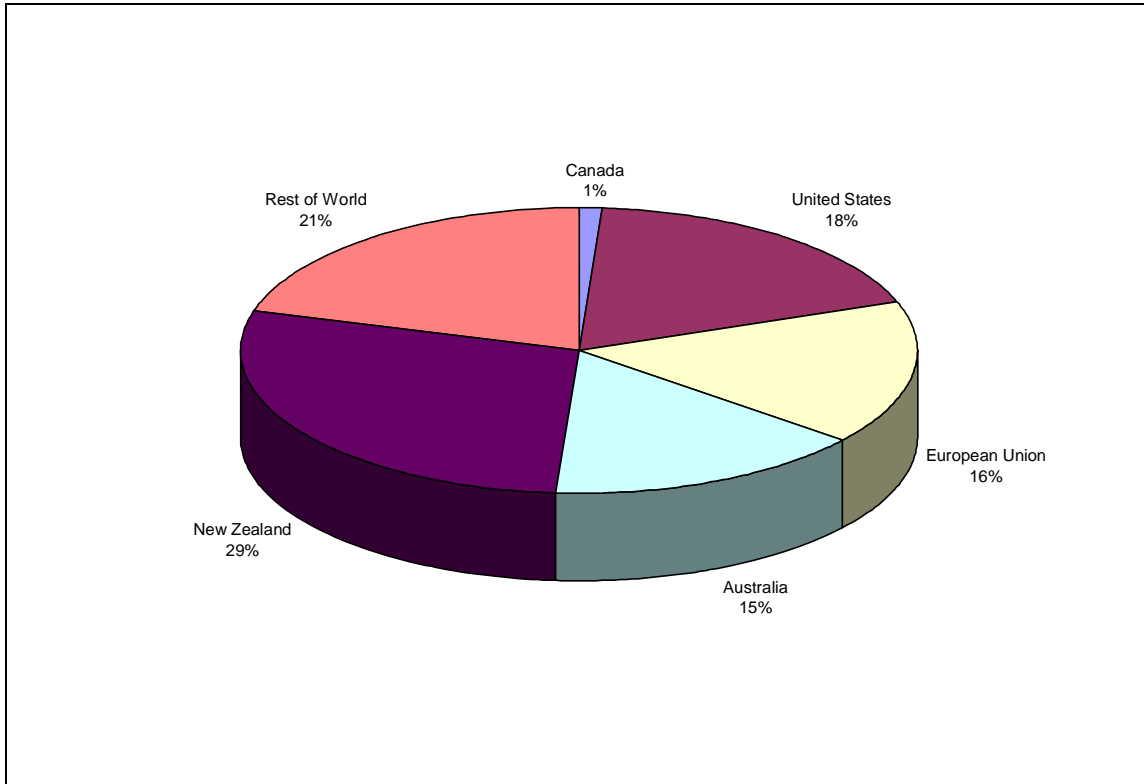
Notes: NA = Not Available.

P = Preliminary.

F = Forecast.

a. 1997-1998 data are EU-15 and 1999 to present are EU-27.

Figure 15. Shares of World Nonfat Dry Milk Exports, 2009F



Source: U.S. Department of Agriculture, Foreign Agricultural Service.

Note: F = Forecast.

Table 15. Shares of World Nonfat Dry Milk Exports, 1995-2009F
(percent)

Country	1995	1996	1997	1998	1999	2000	2001
Canada	2.5	2.5	2.9	3.8	2.7	1.9	3.7
United States	9.5	2.4	11.3	11.5	14.4	8.5	7.7
European Union ^a	NA	NA	27.3	19.4	24.4	27.1	22.3
Australia	10.9	12.8	19.8	22.1	15.9	15.2	17.5
New Zealand	9.7	11.5	20.7	21.8	13.6	10.5	15.6
Rest of World	67.4	70.8	18.0	21.4	29.1	36.7	33.3
Country	2002	2003	2004	2005	2006	2007	2008
Canada	3.7	2.4	1.1	0.5	1.2	1.1	1.4
United States	9.6	9.3	15.9	23.0	26.1	20.6	35.4
European Union ^a	19.9	22.2	19.1	15.8	8.0	16.3	16.2
Australia	17.6	12.7	12.9	11.7	17.2	14.1	10.8
New Zealand	18.9	20.7	21.0	18.4	22.1	26.4	22.7
Rest of World	30.3	32.8	30.0	30.5	25.5	21.3	13.6

Country	2009F
Canada	1.2
United States	18.2
European Union ^a	16.4
Australia	15.5
New Zealand	28.2
Rest of World	20.6

Source: U.S. Department of Agriculture, Foreign Agricultural Service Production, Supply and Distribution Online database, <http://www.fas.usda.gov/psdonline/psdHome.aspx>.

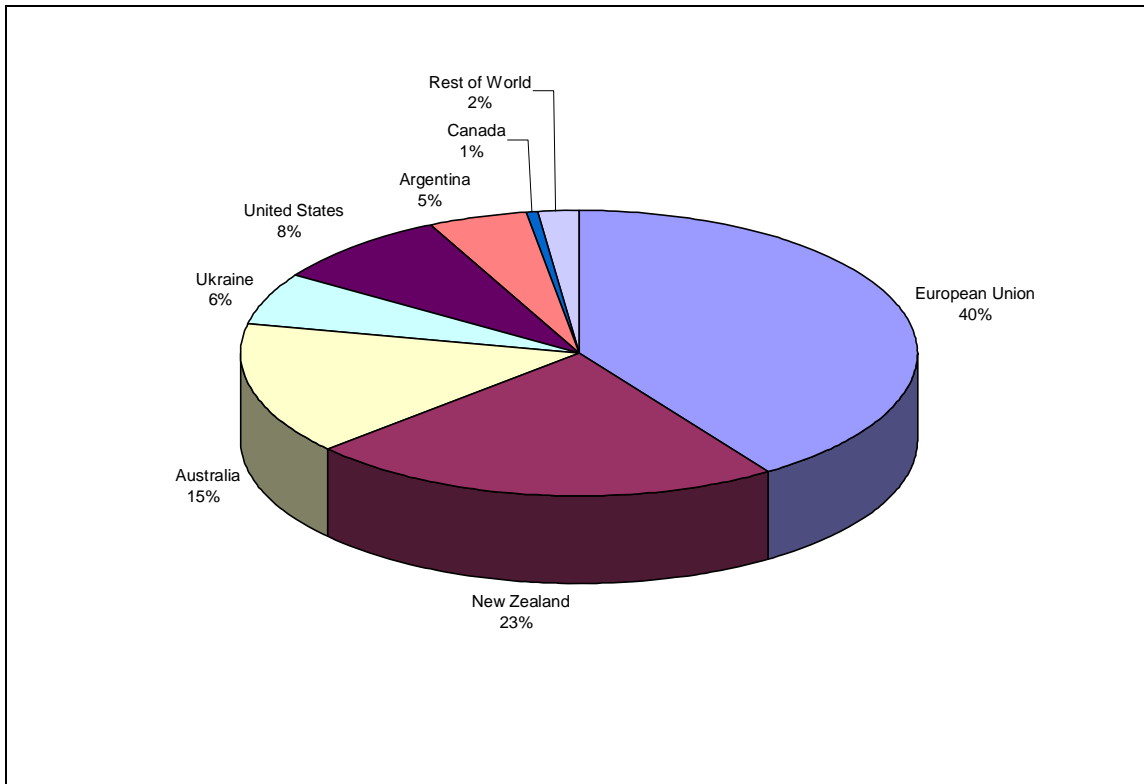
Notes: NA = Not Available.

P = Preliminary.

F = Forecast.

a. 1997-1998 data are EU-15 and 1999 to present are EU-27.

Figure 16. Shares of World Cheese Exports, 2009F



Source: U.S. Department of Agriculture, Foreign Agricultural Service.

Note: F = Forecast.

Table 16. Shares of World Cheese Exports, 1994-2009F
(percent)

Country	1994	1995	1996	1997	1998	1999	2000	2001
European Union ^a	NA	NA	NA	51.0	46.2	45.2	31.1	30.8
New Zealand ^b	5.9	6.9	6.7	25.0	25.6	26.1	16.3	16.0
Australia ^c	4.1	4.5	4.3	13.3	16.6	18.7	14.4	13.9
Ukraine	0.2	0.2	0.1	0.2	0.4	0.7	0.8	2.0
United States	1.1	1.1	1.2	4.0	4.1	4.1	3.0	3.4
Argentina	0.6	0.5	0.4	2.0	1.9	2.2	1.4	1.1
Canada	0.3	0.6	0.6	2.4	3.0	2.7	1.2	1.2
Rest of World	87.8	86.2	86.6	2.0	2.2	0.3	31.8	31.5
Country	2002	2003	2004	2005	2006	2007	2008	2009F
European Union ^a	30.3	31.3	29.7	28.7	31.7	28.8	39.2	40.6
New Zealand ^b	16.7	16.9	16.4	15.2	15.1	16.7	22.6	22.8
Australia ^c	13.1	12.0	12.0	13.1	11.4	11.4	16.2	15.0
Ukraine	2.2	3.5	5.3	6.7	2.8	3.3	6.2	5.9
United States	3.3	3.0	3.5	3.3	4.0	5.3	10.5	8.5
Argentina	1.6	1.3	1.8	2.6	3.3	2.4	2.9	4.7
Canada	1.0	0.6	0.6	0.5	0.5	0.5	0.8	0.7
Rest of World	31.8	31.2	30.8	29.9	31.2	31.4	1.6	1.9

Source: U.S. Department of Agriculture, Foreign Agricultural Service Production, Supply and Distribution Online database, <http://www.fas.usda.gov/psdonline/psdHome.aspx>.

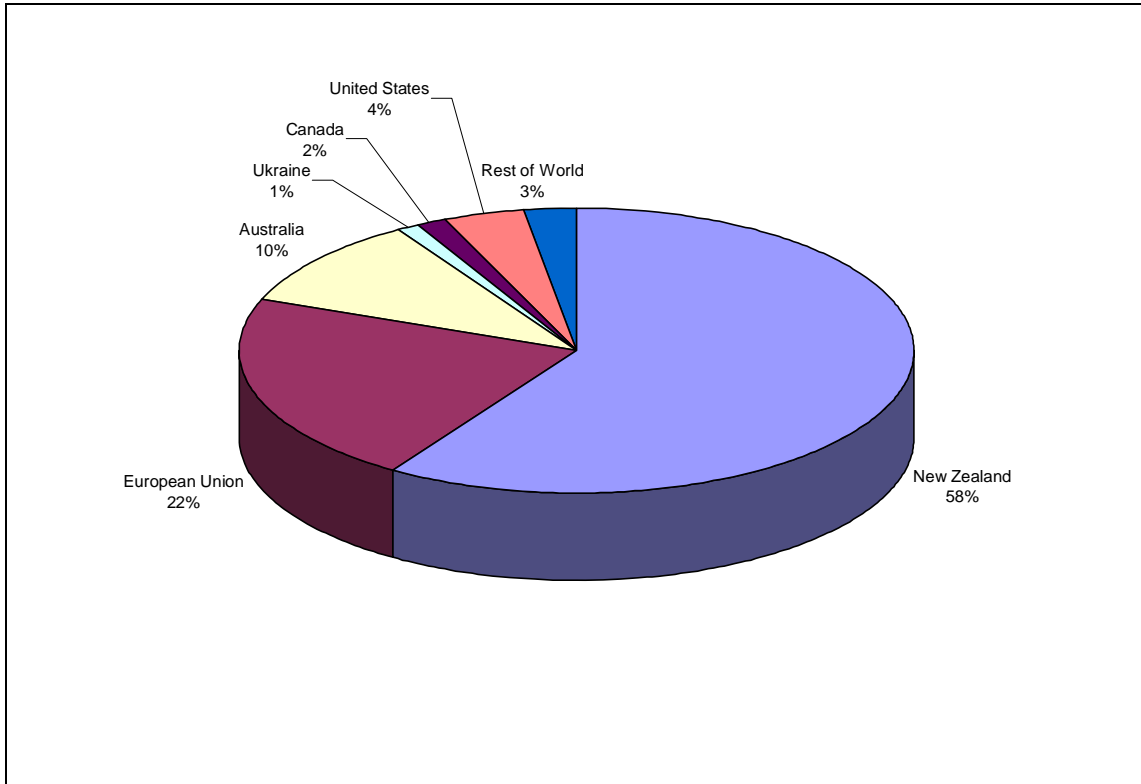
Notes: NA = Not Available.

P = Preliminary.

F = Forecast.

- a. 1997-1998 data are EU-15 and 1999 to present are EU-27.
- b. Year ending May 31 of the year shown.
- c. Year ending June 30 of the year shown.

Figure 17. Shares of World Butter Exports, 2009F



Source: U.S. Department of Agriculture, Foreign Agricultural Service.

Note: F = Forecast.

Table 17. Shares of World Butter Exports, 1994-2009F

(percent)

Country	1994	1995	1996	1997	1998	1999	2000	2001
New Zealand ^a	20.2	19.3	21.0	42.1	50.2	34.1	37.0	36.4
European Union ^b	NA	NA	NA	29.2	26.8	24.5	21.4	21.7
Australia ^c	7.1	6.9	6.6	14.8	16.7	14.3	15.2	12.9
Ukraine	1.7	5.6	8.4	7.9	1.6	1.0	3.4	5.6
Canada	0.2	0.5	1.1	1.6	1.9	1.3	1.1	1.7
United States	7.1	5.2	1.7	2.4	0.5	0.2	0.4	0.0
Rest of World	63.7	62.5	61.1	2.0	2.2	24.5	21.5	21.6
Country	2002	2003	2004	2005	2006	2007	2008	2009F
New Zealand ^a	36.1	33.6	31.8	27.8	36.3	41.0	51.8	59.0
European Union ^b	23.5	27.0	28.1	29.9	24.6	20.2	21.3	21.9
Australia ^c	12.8	9.3	6.0	6.2	8.1	7.5	8.3	10.2
Ukraine	1.5	1.5	3.3	2.1	1.8	0.4	1.0	1.0
Canada	1.7	1.0	1.4	1.8	1.8	1.2	0.4	1.6
United States	0.3	1.0	0.7	0.8	1.1	3.8	14.8	3.6
Rest of World	24.0	26.6	28.8	31.5	26.3	26.0	2.4	2.6

Source: U.S. Department of Agriculture, Foreign Agricultural Service Production, Supply and Distribution Online database, <http://www.fas.usda.gov/psdonline/psdHome.aspx>.

Notes: NA = Not Available.

P = Preliminary.

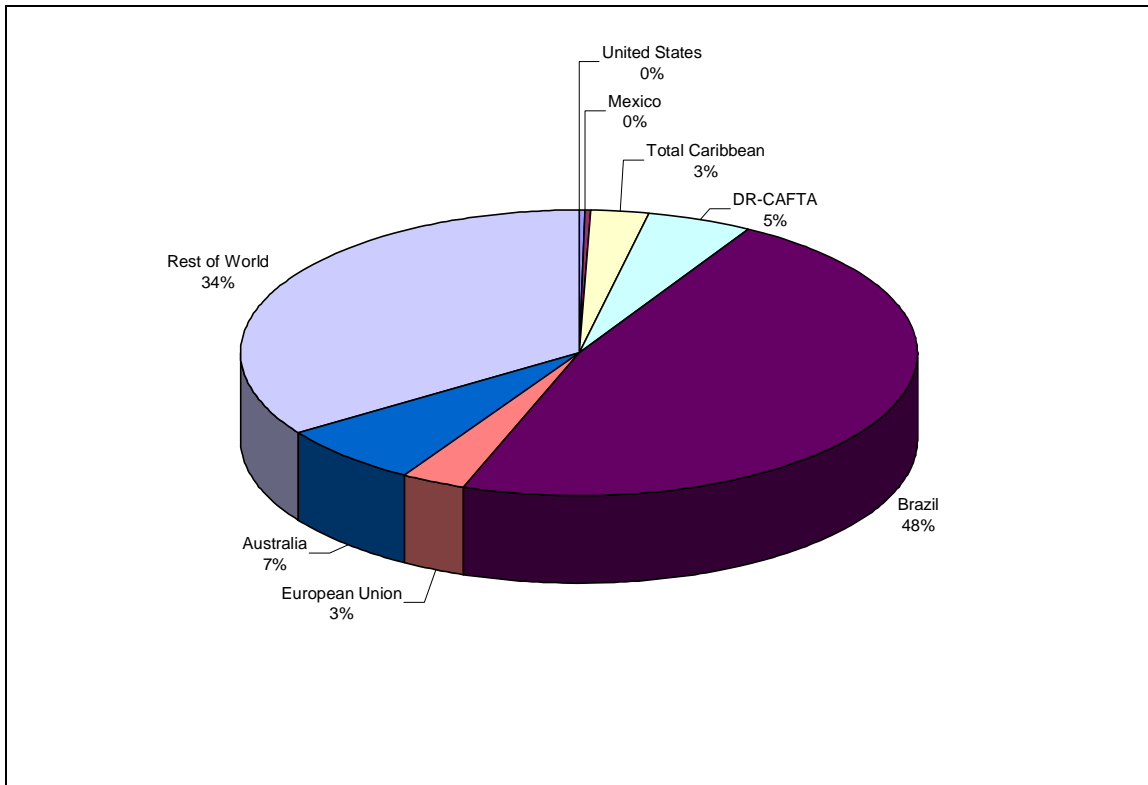
F = Forecast.

- a. Year ending May 31 of the year shown.
- b. 1997-1998 data are EU-15 and 1999 to present are EU-27.
- c. Year ending June 30 of the year shown.

World Market Shares: Sugar

- Brazil is the world's leading exporter of sugar with an export market share forecast at 48% for 2009/2010.
- Australia, with 7% of global sugar exports, is the world's second-largest exporter of sugar.
- Sugar exports from the United States, a sugar importer, are negligible (only 0.4% forecast for 2009/2010).

Figure 18. Shares of World Centrifugal Sugar Exports, 2009/2010F



Source: U.S. Department of Agriculture, Foreign Agricultural Service.

Notes: DR-CAFTA includes Dominican Republic and Central America. The European Union (EU) data include French overseas departments of Reunion, Guadeloupe, and Martinique, but do not include intra trade. EU data include sugar-containing products. October-September marketing year. F = Forecast.

Table 18. Shares of World Centrifugal Sugar Exports, 1995/1996-2009/2010F
(percent)

Country	1995/1996	1996/1997	1997/1998	1998/1999	1999/2000	2000/2001	2001/2002
United States	0.9	0.5	0.4	0.6	0.3	0.3	0.3
Mexico	1.8	2.5	2.9	1.4	0.8	0.4	1.0
Total Caribbean	12.7	11.3	8.0	9.7	9.5	9.0	8.4
DR-CAFTA ^a	5.2	5.7	6.3	5.2	5.2	6.1	5.3
Brazil	16.4	15.3	19.1	23.2	27.1	20.1	27.4
European Union ^b	13.1	13.8	16.9	14.2	14.7	17.3	11.3
Australia	12.0	12.0	12.1	10.8	9.9	8.0	8.5
Rest of World	37.8	38.9	34.4	35.0	32.6	38.8	37.8

Country	2002/2003	2003/2004	2004/2005	2005/2006	2006/2007	2007/2008	2008/2009P
United States	0.3	0.6	0.5	0.4	0.8	0.4	0.2
Mexico	0.1	0.0	0.3	1.7	0.3	1.3	1.8
Total Caribbean	4.8	5.2	2.5	2.6	2.2	2.6	2.8
DR-CAFTA ^a	5.0	5.2	5.5	5.4	5.3	4.6	5.3
Brazil	29.4	32.7	38.4	34.2	41.2	37.9	42.0
European Union ^b	11.8	10.5	12.8	16.7	4.3	2.7	3.5
Australia	8.7	8.9	9.5	8.4	7.6	7.1	7.3
Rest of World	40.0	36.9	30.5	30.7	38.4	43.4	37.1

Country	2009/2010F
United States	0.4
Mexico	0.3
Total Caribbean	2.6
DR-CAFTA ^a	5.1
Brazil	47.4
European Union ^b	2.9
Australia	7.0
Rest of World	34.4

Source: U.S. Department of Agriculture. Foreign Agricultural Service Production, Supply and Distribution Online database, <http://www.fas.usda.gov/psdonline/psdHome.aspx>.

Notes: P = Preliminary.

F = Forecast.

a. DR-CAFTA includes Dominican Republic and Central America. 1995/1996-2003/2004 data are EU-15, 2004/2005-2005/2006 are EU-25, and 2006/2007 to present are EU-27.

b. The EU Includes French overseas departments of Reunion, Guadeloupe, and Martinique. EU trade data does not include intra trade. Beginning 2004/2005, the data reflects the EU enlargement by accession of 10 countries. EU exports include sugar-containing products.

Major U.S. Agricultural Imports

- High-value horticultural products (fruits, vegetables, nuts, wine, beer, nursery stock and flowers, and others) are the largest category of U.S. agricultural imports, with more than \$34 billion forecast for FY2010.
- Other sizeable commodity imports forecast for FY2010 are grains and feeds (\$7.6 billion), livestock, dairy, and poultry (\$11.3 billion), and oilseeds and products (\$6.0 billion).
- Imports of tropical products such as coffee, cocoa, sugar, and rubber are forecast to be \$16.5 billion in FY2010.

Figure 19. Major Agricultural Imports by Commodity, FY2010F

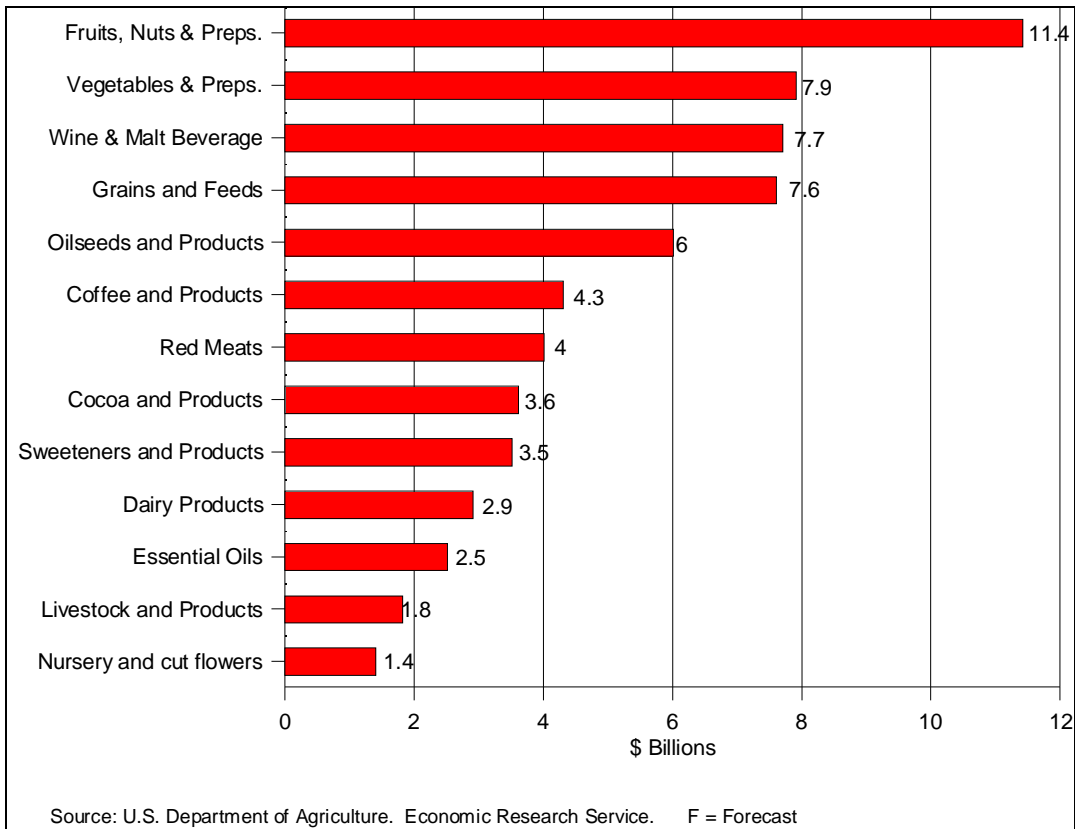


Table 19. Major U.S. Agricultural Imports, FY2010F
(\$ billions)

Commodity	FY2010F Imports
Fruits, Nuts & Preps.	11.4
Vegetables & Preps.	7.9
Wine & Malt Beverage	7.7
Grains and Feeds	7.6
Oilseeds and Products	6.0
Coffee and Products	4.3
Red Meats	4.0
Cocoa and Products	3.6
Sweeteners and Products	3.5
Dairy Products	2.9
Essential Oils	2.5
Livestock and Products	1.8
Nursery and Cut Flowers	1.4

Source: U.S. Department of Agriculture, Economic Research Service, Outlook for U.S. Agricultural Trade, AES-65, February 18, 2010, available at <http://usda.mannlib.cornell.edu/usda/current/AES/AES-02-18-2010.pdf>.

Note: F = Forecast.

U.S. Agricultural Imports by Country of Origin

- NAFTA partners Canada (\$16 billion) and Mexico (\$12 billion) and the EU-27 (\$14 billion) are forecast to be the source of 70 % of total U.S. agricultural imports in FY2010.
- Agricultural imports from Brazil also are expected to reach a forecast \$2.6 billion in FY2010, making it the fourth-largest source of U.S. agricultural imports.
- Australia (at \$2.5 billion), with whom the United States entered a free trade agreement (FTA) in 2005, is forecast to be the fifth-largest supplier in FY2009.

Figure 20. U.S. Agricultural Imports by Country of Origin, FY2008-FY2010F

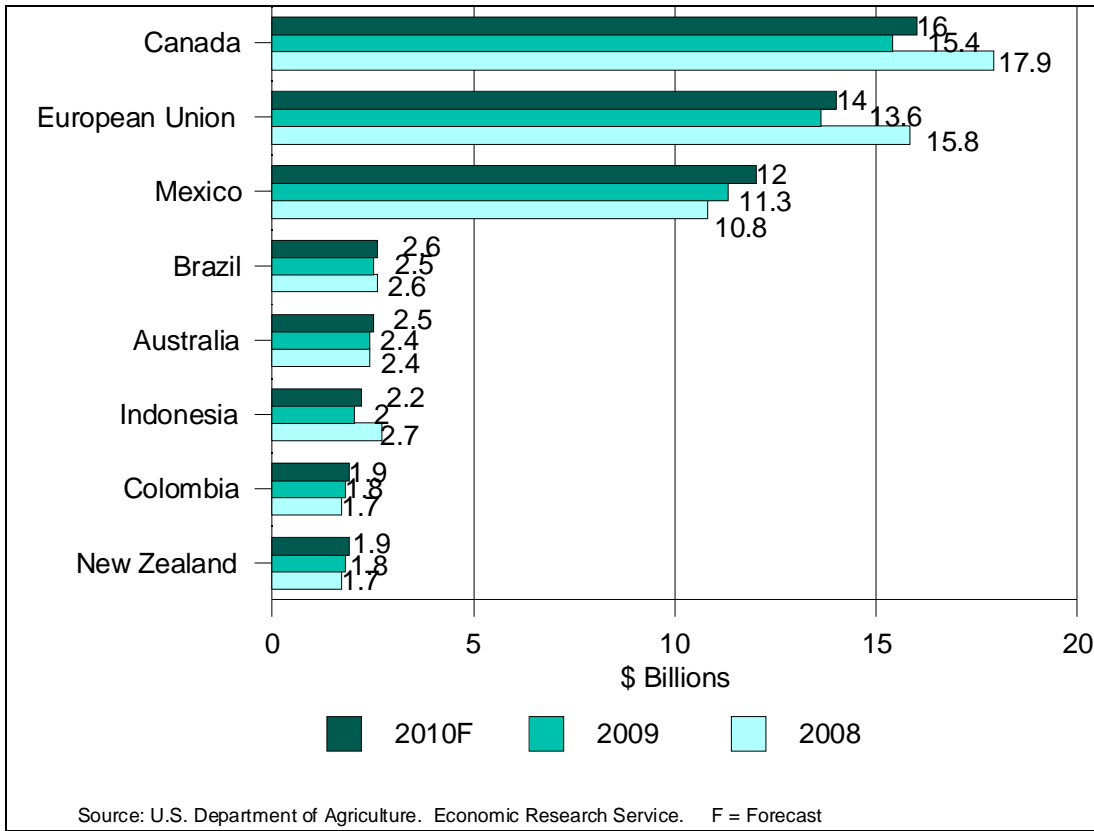


Table 20. U.S. Agricultural Imports by Country of Origin, FY2008-FY2010F
(\$ billion)

Country	FY2008	FY2009	FY2010F
European Union	15.8	13.6	14.0
Canada	17.9	15.4	16.0
Mexico	10.8	11.3	12.0
Brazil	2.6	2.5	2.6
Australia	2.4	2.4	2.5
Indonesia	2.7	2.0	2.2
New Zealand	1.7	1.8	1.9
Colombia	1.7	1.8	1.9

Source: U.S. Department of Agriculture, Economic Research Service, Outlook for U.S. Agricultural Trade, AES-65, February 18, 2010, available at <http://usda.mannlib.cornell.edu/usda/current/AES/AES-02-18-2010.pdf>.

Notes: F = Forecast.

Regional Market Growth in U.S. Agricultural Exports

- Economic growth in Asia has contributed to relatively consistent long-term growth in U.S. agricultural exports to the region.
- Despite some year-to-year variation, the EU, the United States' fifth-largest agricultural export market, has been a relatively stable market for U.S. agricultural exports with little growth since 1992.
- Agricultural exports to countries in the former Soviet Union have declined in value since the 1992 break-up of the USSR.
- Agricultural exports to Latin America, including Mexico, and to Canada have grown rapidly since the early 1990s because of geographic proximity, NAFTA, and other factors.

Figure 21. Growth in U.S. Agricultural Exports, FY1992-FY2010F

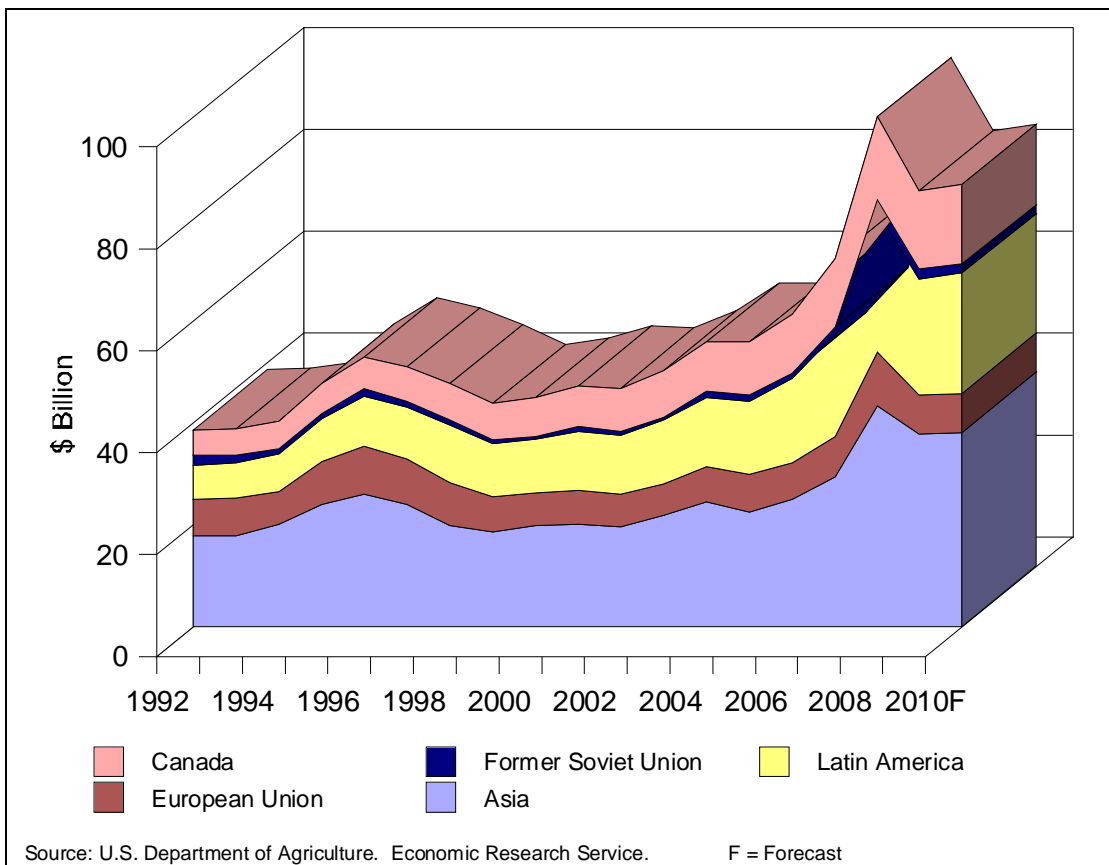


Table 21. Change in U.S. Agricultural Exports to Selected Markets, FY1992-FY2010F
(\$ billion)

Year	Asia	European Union	Latin America^a	Former Soviet Union	Canada
1992	17.8	7.2	6.5	2.2	4.8
1993	17.8	7.2	6.9	1.6	5.2
1994	19.9	6.6	7.4	1.0	5.3
1995	24.0	8.4	8.2	1.2	5.8
1996	26.0	9.2	9.9	1.6	6.0
1997	23.9	9.0	10.0	1.3	6.6
1998	19.7	8.5	11.3	1.0	7.0
1999	18.5	7.0	10.4	0.8	7.0
2000	19.7	6.4	10.6	0.7	7.5
2001	20.1	6.5	11.6	1.1	8.0
2002	19.5	6.5	11.5	0.7	8.6
2003	21.7	6.3	12.4	0.7	9.1
2004	24.3	7.0	13.6	1.1	9.6
2005	22.5	7.2	14.4	1.2	10.4
2006	24.9	7.2	16.5	1.1	11.6
2007	29.3	8.0	20.0	1.4	13.3
2008	43.2	10.7	27.5	2.3	16.2
2009	37.8	7.6	22.8	1.8	15.5
2010F	38.0	7.7	23.6	1.7	15.7
Rate of Growth ^b	4.07%	0.35%	7.02%	-1.35%	6.44%

Source: U. S. Department of Agriculture, Economic Research Service, Outlook for U.S. Agricultural Trade, AES-65, February 18, 2010, available at <http://usda.mannlib.cornell.edu/usda/current/AES/AES-02-18-2010.pdf>.

Notes: F = Forecast.

a. Including Mexico.

b. The rate of growth is the change in U.S. exports from 1992 to 2010F. Calculations were made by CRS using a compound rate of growth calculator.

Growth in U.S. Agricultural Exports to Asian Markets

- Like the EU, Japan also has been a relatively stable and slow-growing market for U.S. agricultural exports.
- U.S. agricultural exports to China, fueled by rates of GDP growth in excess of 9%, have grown rapidly since the early 1990s (15.7%). Despite China's slower economic growth in 2009, FY2010 U.S. agricultural exports to that country are forecast to be more than five times their value in FY2001, when China became a member of the World Trade Organization.
- Rapid income growth in Southeast Asia also has stimulated demand for U.S. agricultural exports since 1992.
- Agricultural exports to South Asia have shown slow but steady growth since 1992.

Figure 22. Growth in Agricultural Exports to Asian Markets, FY1992-FY2010F

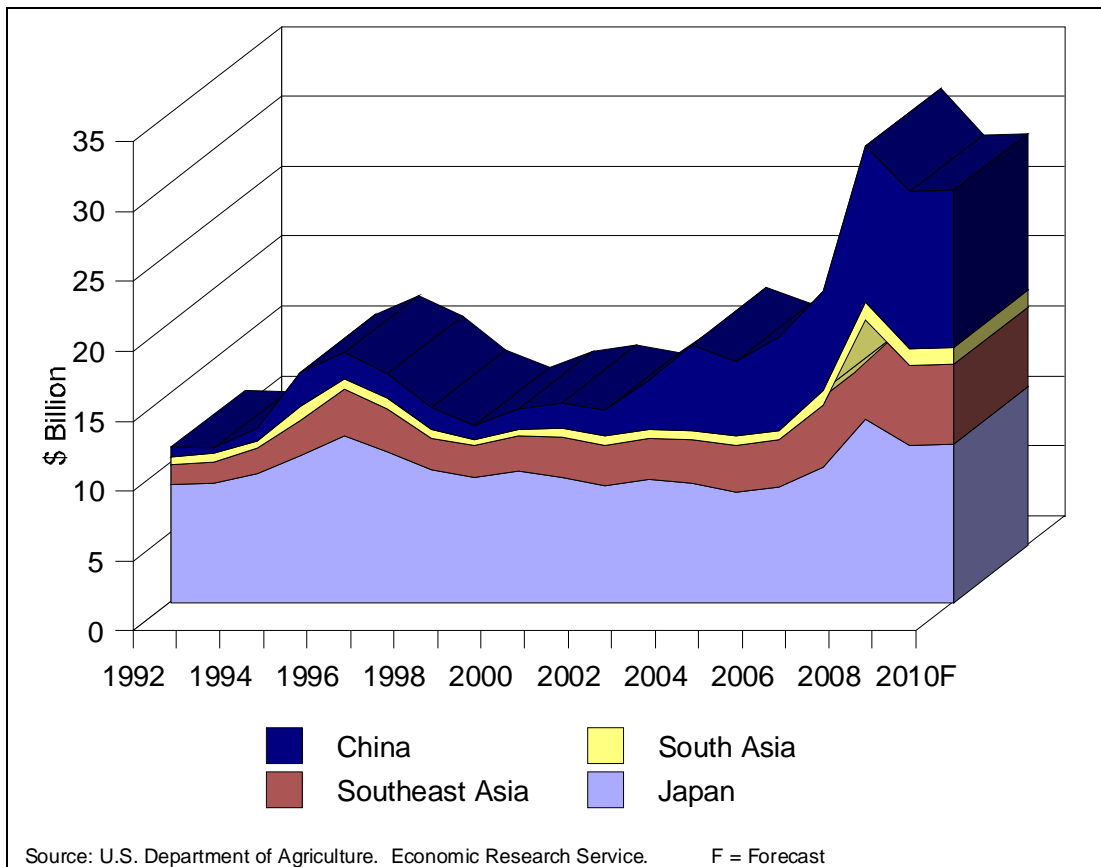


Table 22. Change in U.S. Agricultural Exports to Asian Markets, FY1992-FY2010F
(\$ billion)

Year	Japan	Southeast Asia	South Asia	China
1992	8.4	1.5	0.5	0.7
1993	8.5	1.6	0.6	0.3
1994	9.2	1.8	0.6	0.9
1995	10.5	2.6	1.0	2.4
1996	11.9	3.4	0.7	1.8
1997	10.7	3.1	0.7	1.8
1998	9.5	2.3	0.6	1.5
1999	8.9	2.2	0.5	1.0
2000	9.4	2.6	0.4	1.5
2001	8.9	2.9	0.6	1.9
2002	8.3	2.9	0.8	1.8
2003	8.8	2.9	0.6	3.5
2004	8.5	3.1	0.7	6.1
2005	7.8	3.4	0.7	5.3
2006	8.2	3.4	0.7	6.6
2007	9.7	4.4	1.0	7.1
2008	13.1	7.1	1.2	11.2
2009	11.2	5.7	1.2	11.2
2010F	11.3	5.7	1.2	11.2
Rate of Growth ^a	1.57%	7.28%	4.72%	15.71%

Source: U.S. Department of Agriculture. Economic Research Service, Outlook for U.S. Agricultural Trade, AES-65, February 18, 2010, available at <http://usda.mannlib.cornell.edu/usda/current/AES/AES-02-18-2010.pdf>.

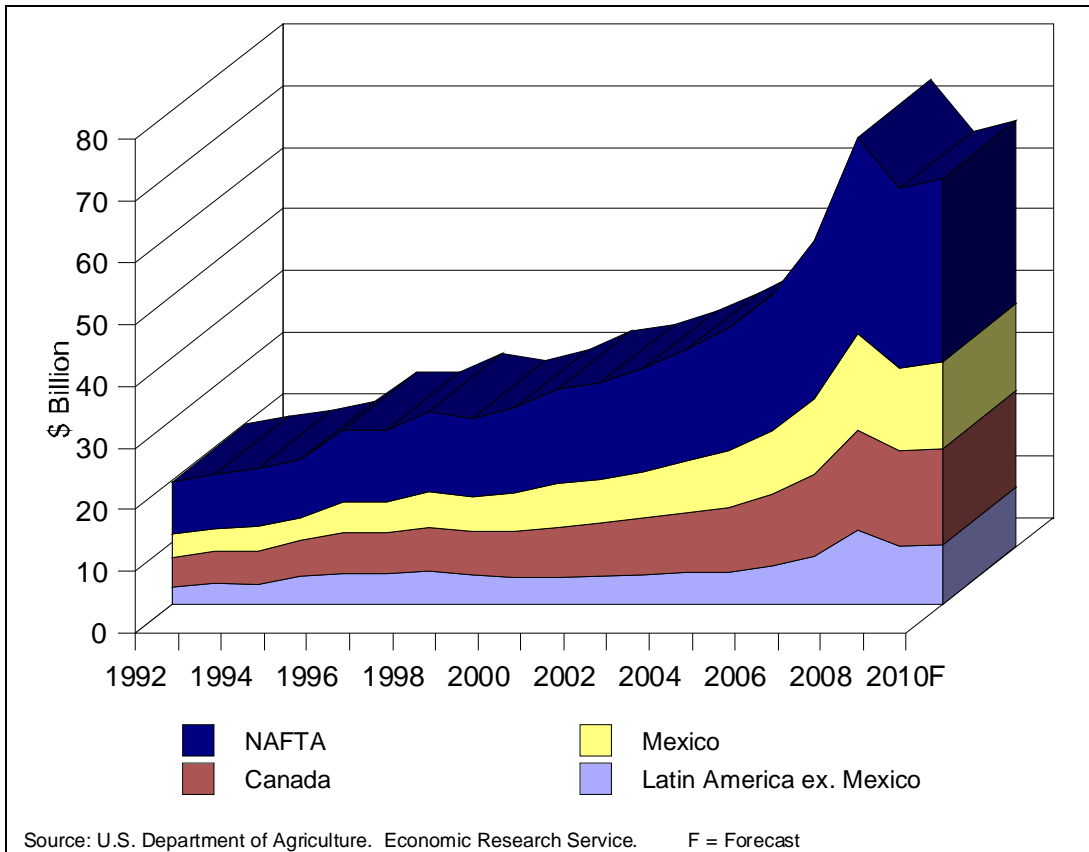
Notes: F = Forecast.

a. The rate of growth is the change in U.S. exports from 1992 to 2010F. Calculations were made by CRS using a compound rate of growth calculator.

Growth in Agricultural Exports to North and South America

- Growth in U.S. agricultural trade with Canada and Mexico, both NAFTA trading partners, and with Latin America has been particularly strong since 1992.
- U.S. agricultural exports to Canada are forecast to be \$15.7 billion in FY2010.
- U.S. agricultural exports to Mexico are expected to be \$14 billion in FY2010.
- U.S. agricultural exports to Latin America (excluding Mexico) are expected to reach \$9.6 billion in FY2010, down from \$12 billion in FY2008.

Figure 23. Change in Agricultural Exports to North and South America, FY1992-FY2010F



**Table 23. Change in Agricultural Exports to North and South America,
FY1992-FY2010F**
(\$ billion)

Year	Latin America ex. Mexico	Canada	Mexico	NAFTA
1992	2.8	4.8	3.7	8.5
1993	3.3	5.2	3.7	8.9
1994	3.2	5.3	4.1	9.4
1995	4.5	5.8	3.7	9.5
1996	4.9	6.6	5.1	11.7
1997	4.9	6.6	5.1	11.7
1998	5.3	7.0	6.0	13.0
1999	4.7	7.0	5.7	12.7
2000	4.3	7.5	6.3	13.8
2001	4.3	8.0	7.3	15.3
2002	4.5	8.6	7.1	15.7
2003	4.8	9.1	7.6	16.7
2004	5.2	9.6	8.4	18.0
2005	5.2	10.4	9.3	19.7
2006	6.1	11.6	10.4	22.0
2007	7.7	13.3	12.3	25.6
2008	12.0	16.2	15.6	31.8
2009	9.3	15.5	13.5	29.0
2010F	9.6	15.7	14.0	29.7
Rate of Growth ^a	6.70%	6.44%	7.25%	6.81%

Source: U.S. Department of Agriculture, Economic Research Service, Outlook for U.S. Agricultural Trade, AES-65, February 18, 2010, available at <http://usda.mannlib.cornell.edu/usda/current/AES/AES-02-18-2010.pdf>.

Notes: F = Forecast.

a. The rate of growth is the change in U.S. exports from 1992 to 2010F. Calculations were made by CRS using a compound rate of growth calculator.

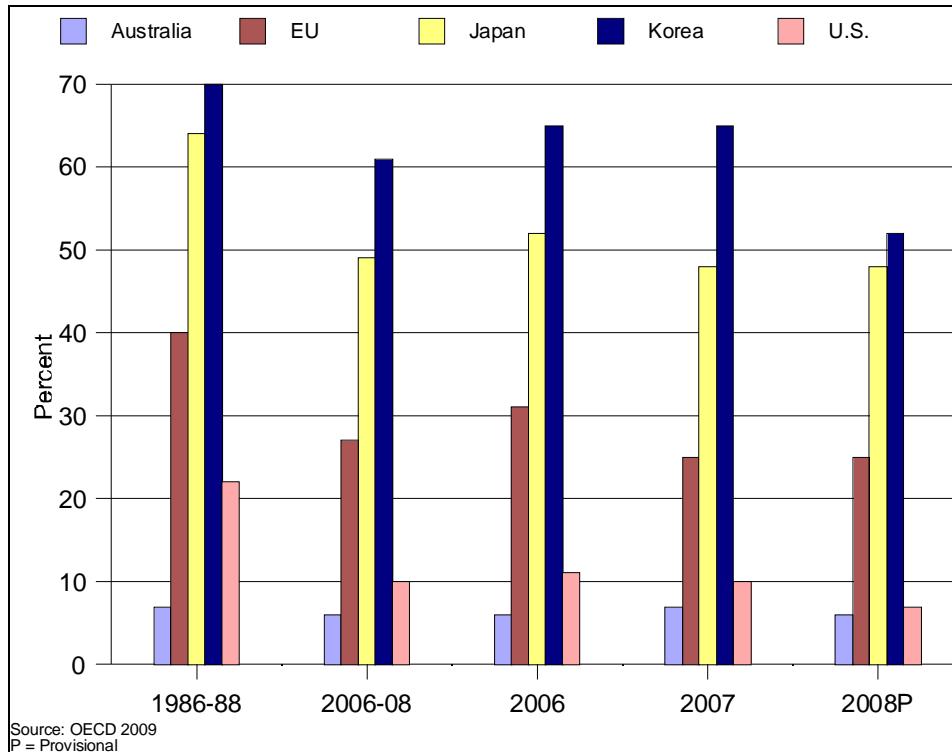
U.S. Agricultural and Trade Policies

Domestic Support

The Food, Conservation, and Energy Act of 2008 (P.L. 110-246, 2008 farm bill) was enacted into law in June 2008 and will govern most federal farm and food policies through 2012. The 2008 farm bill provides support for commodities through 2012 as well as for trade and food aid programs administered by USDA.

By one widely used measure, the producer support estimate (PSE) calculated by the Organization for Economic Cooperation and Development (OECD), the United States provided \$23 billion in direct payments and commodity price supports to producers in 2008 (provisional estimate).¹ PSEs measure assistance to producers in terms of the value of monetary transfers generated by agricultural policy. Transfers are paid by consumers or by taxpayers in the form of market price support, direct payments, or other support. They are a broader measure of support than direct government spending alone. The percentage PSE measures support in relation to gross farm receipts. As a percent of gross farm receipts, the PSE for the United States is 7%, the third-lowest among OECD countries (**Figure 24, Table 24**). OECD attributes the relatively low PSE expected for the United States for 2008 to a fall in commodity prices rather than to policy changes. Sugar is the most highly subsidized product in the United States, with a provisional single commodity transfer estimated at 27% of the gross value of sugar production in 2008 (**Figure 25, Table 25**).

Figure 24. Producer Support Estimates (PSEs) in Selected OECD Countries



¹ OECD countries include Australia, Canada, the European Union, Iceland, Japan, Korea, New Zealand, Norway, Switzerland, Turkey, and the United States.

Table 24. Producer Support Estimates (PSEs) in Selected OECD Countries
(percent)

Country	1986-1988	2006-2008	2006	2007	2008P
Australia	7	6	6	7	6
EU	40	27	31	25	25
Japan	64	49	52	48	48
Korea	70	61	65	65	52
U.S.	22	10	11	10	7

Source: Organization for Economic Co-operation and Development (OECD), *Agricultural Policies in OECD Countries: Monitoring and Evaluation*, 2009.

Note: P = Provisional.

**Figure 25. Producer Single Commodity Transfers (PSCs):
Selected Commodities in the United States**

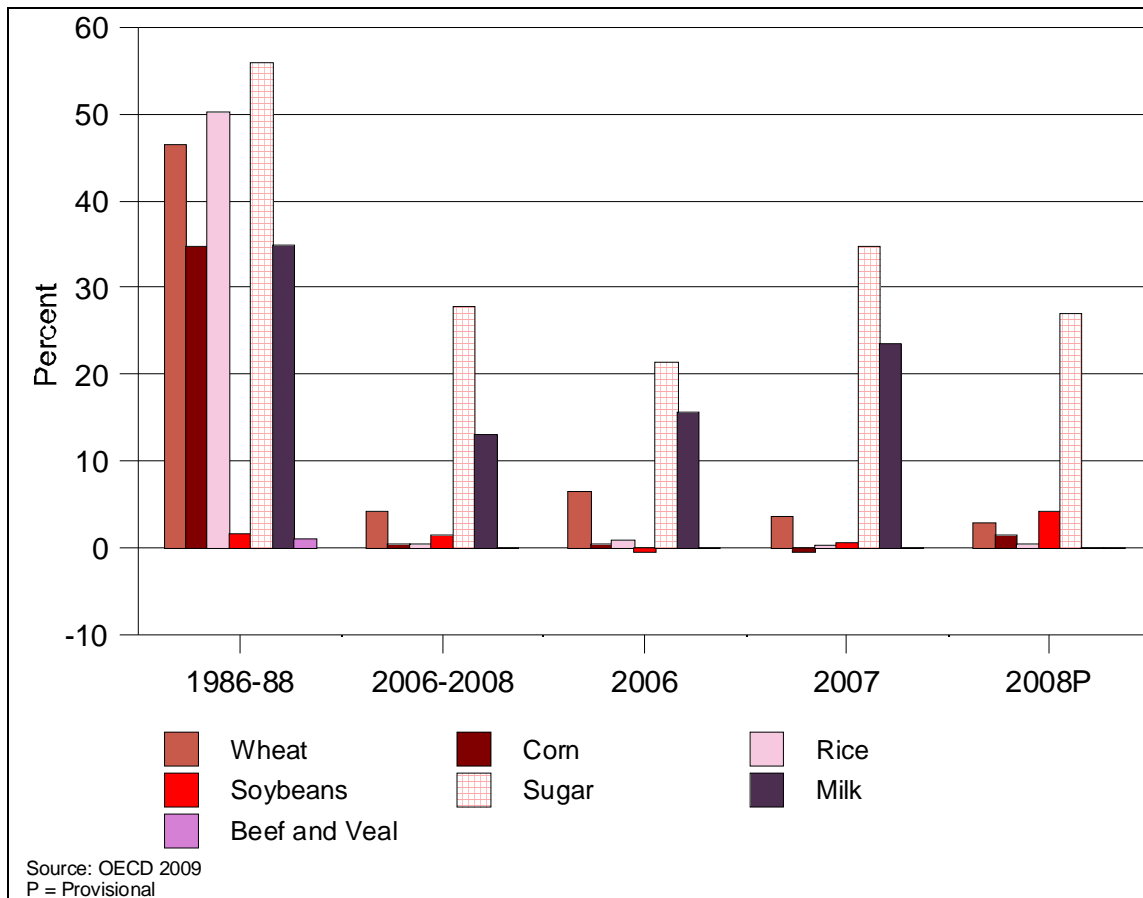


Table 25. Producer Single Commodity Transfers (PSC) in the United States, by Commodity
(percent)

Products	1986-1988 (Average)	2006-2008	2006	2007	2008P
Wheat	46.5	4.3	6.6	3.6	2.9
Corn	34.8	0.5	0.4	-0.5	1.5
Rice	50.2	0.5	0.9	0.3	0.4
Soybeans	1.7	1.5	-0.4	0.6	4.3
Sugar	55.9	27.8	21.4	34.8	27.0
Milk	34.9	13.1	15.6	23.6	0.0
Beef and Veal	1.1	0.0	0.0	0.0	0.0

Source: Organization for Economic Cooperation and Development (OECD), *Agricultural Policies in OECD Countries: Monitoring and Evaluation*, 2009 edition.

Note: P = Provisional.

Trade Measures

The United States applies tariffs and tariff quotas² to products entering the United States from abroad. According to the World Trade Organization (WTO), the United States average applied tariff for agricultural products in 2007 was 8.9%, which is slightly above the average applied tariff for non-agricultural products (4%).³ About 200 tariff lines (a tariff line is a product as described in a schedule or list of tariffs) are subject to tariff quotas, including beef, dairy products, and sugar. The average in-quota tariff was 9.1% in 2007, while the out-of-quota was 42%.⁴

Under the WTO Agreement on Agriculture, the United States made export subsidy reduction commitments for 13 commodities.⁵ The 2008 farm bill repealed authority for the Export Enhancement Program (EEP), which was used to fund subsidies for those products, with the exception of dairy products. Export subsidies, in the form of cash bonuses, can be provided to exporters of dairy products under the Dairy Export Incentive Program (DEIP), which was reauthorized in the 2008 farm bill through 2012. Prior to its repeal, no expenditures were made for EEP from FY2002. No subsidies have been provided under DEIP since FY2004. Spurred by declining prices for dairy products in 2008-2009, USDA announced in May 2009 DEIP allocations for nonfat dry milk, butter fat, and cheeses.

² A tariff quota is defined by WTO as a trade measure applied at the border where quantities inside a quota are charged lower import duty rates than those outside (which can be high).

³ WTO, *Trade Policy Review: United States 2008*, pp. 81-82, available at http://www.wto.org/english/tratop_e/tp_r_e/tp_rep_e.htm#bycountry.

⁴ *Ibid.*, p. 81.

⁵ Wheat and wheat flour, coarse grains, rice, vegetable oils, butter and butter oil, skim milk powder, cheese, other milk products, bovine meat, pigmeat, poultry meat, live dairy cattle, and eggs.

A federally chartered public corporation operated by USDA, the Commodity Credit Corporation (CCC), makes credit guarantees available to private financial institutions who finance the purchase of U.S. agricultural exports. The CCC operates two export credit guarantee programs. Under GSM-102, the CCC guarantees repayment of credit made available to finance U.S. agricultural exports on credit terms of up to three years. The Facilities Guarantee Program (FGP) guarantees credit to U.S. banks that finance export sales of U.S. goods and services that are used to improve agricultural export-related facilities in emerging markets (storage, processing, and handling facilities).

Export market development programs, the Market Access Program (MAP), and the Foreign Market Development Program (FMDP) assist producer groups, associations, and firms with promotional and other activities.

Food Aid

The United States is the world's leading supplier of food aid. It provides more than half of the global total.

The United States provides food aid mainly through P.L. 480, also known as the Food for Peace Program. Wheat and wheat flour are the main commodities provided as food aid, but rice and vegetable oils are also important in P.L. 480 programs. Higher-value products are made available in special feeding programs. Responsibility for implementing food aid programs is shared by USDA and the U.S. Agency for International Development (AID).

P.L. 480 food aid is provided on concessional terms (Title I) and as donations (Titles II and III). Title I food aid is intended to help develop overseas markets; Titles II and III are for humanitarian or developmental purposes.

Two other food aid programs are conducted under Section 416(b) of the Agricultural Act of 1949 and the Food for Progress Act of 1985. The former provides surplus CCC inventories as donations; the latter provides concessional credit terms or commodity donations to support emerging democracies or countries making free market economic reforms. A recently enacted food aid program, the McGovern-Dole School Food for Education Program, finances school feeding and child nutrition projects in poor countries.

Author Contact Information

Charles E. Hanrahan
Senior Specialist in Agricultural Policy
chanrahan@crs.loc.gov, 7-7235

Beverly A. Banks
Acquisitions Assistant
bbanks@crs.loc.gov, 7-3485

Carol Canada
Information Research Specialist
ccanada@crs.loc.gov, 7-7619